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REGIONOFTHEYER







Géniu\$ - Canada Roselyne Seney

Senior Regional Vice President Roselyne Seney of the Géniu\$ Region recalled a dream about her Region receiving this prestigious annual award. On stage at **LITE14**, it came true as she accepted the well-deserved honour of Canada's Region of the Year for 2013-2014 on behalf of her Region.

It was an emotional moment for Roselyne and her team.

"It's been 18 years that I've had this Region and it's been with exceptional people," she said.

As a long-time SRVP, Roselyne recognizes the important role of her entire team.

"Géniu\$ represents every single member of my Region," she said. "They are all thinkers, inventors and achievers. Together we generate brilliant ideas. Géniu\$ simply means 'THE BEST!"

To receive the award, a Region needs to

show consistent activity and growth in five areas: developing new Leaders; growth in Region sponsoring; growth in Region sales, Consultant activity and new Consultant success. A Region must rank high in ALL of these to be in the running.

Over the past year and throughout her time with PartyLite, Roselyne has kept her team headed in the right direction, according to Tracie Graham, Vice President of Sales, Canada.

"Roselyne is consistent in everything she does," Tracie said. "Her performance, message and expectations are consistently high! She has mastered the ability to keep her team motivated and productive through all the ups and downs of this business."

It's obvious that Roselyne provides excellent Leadership and support to help her Region continue to reach new heights. As a Region, they represent excellence through teamwork and a focus on accomplishing great things together!

Congratulations, Roselyne Seney and the entire Géniu\$ Region!

REGIONOFTHEYER







Masterpiece – U.S. Kim Yanuskiewicz

Cheers, smiles, hugs and even a few tears followed the highly anticipated announcement of the U.S. Region of the Year at LITE14. The effort of these deserving groups exemplifies a business strategy representing the very best in PartyLite for consistency, growth and achievement during the recognition year.

For a second straight year and fourth time overall, the Masterpiece Region, led by Senior Regional Vice President Kim Yanuskiewicz, took home the top honour.

"It never gets old, even after the fourth time, to achieve the highest honour you can get in PartyLite," she said.

Kim recognized her entire team for their effort to maintain such a high standard.

"It's so special because it isn't about me – it's all about us – this team we call Masterpiece. This incredible group of people never ceases to amaze me. They amaze me with their loyalty, perseverance, courage and integrity."

Kim described the team as the real heroes. "Success without integrity is failure," she said, citing a favourite

inspirational quote. "And integrity is the essence of success and the heart of the Masterpiece Region. To say I'm proud just doesn't describe it. I'm filled with honour, gratitude and humility that I get to lead such exceptional people."

Karen Conkey, U.S. Vice President of Sales, described Kim as an "incredible Leader."

"Region of the Year is a unique recognition because it measures the performance of a Region in five categories over a 12-month period," Karen said. "The consistent high-level performance is the result of an incredible Leader being able to focus and maintain her team's commitment to having consistent growing businesses. Kim embodies that kind of Leadership, which is why she and her team have repeatedly earned Region of the Year."

The Masterpiece Region, led by Kim, continues to shine by their unstoppable drive and commitment to helping one another achieve goals. Once again, this Region sets the bar high and leads by example with exceptional results.

Congratulations, Kim Yanuskiewicz and the entire Masterpiece Region!



REGIONAL VICE PRESIDENT HÉLÈNE MARCOUX LA GALAXIE D'ÉTOILES, Canada

Start Date: Nov. 10, 1993



Twenty years ago, PartyLite Canada needed a champion to begin developing the French-Canadian market in Ouebec. Then one day, Regional Vice President Hélène Marcoux had a life-changing lunch date.

"I'm still shivering when I think about it today!" she says." Former Regional Vice President Murielle Pomerleau showed me the catalogue and explained the PartyLite business plan to me... but only the RVP one. Wow! I was convinced that everyone would want to have such an amazing opportunity! From the beginning, we focused on short Parties with a lot of excitement and exchange of ideas."

Excitement, energy and commitment are hallmarks of Hélène's entire approach to business and life.

"When Hélène believes in something, it's with her heart, spirit and

66 I am a better person,

a better mom.

and a better friend

thanks to all these

years with PartyLite. **

– Hélène Marcoux

soul," says Tracie Graham, Vice President of Sales, "I love working with her because she is so passionate about helping people succeed. She says and does everything with her heart. And even after 20 years, she still leads with the same true desire to see people, the company and her entire business succeed."

Once Hélène decided to take the PartyLite plunge, she never looked back.

"Our sons were 6, 8 and 10 years old. My husband said he was 100% with me, and he did that perfectly. Our goal was clear: I had to become an RVP in a year! I live in a small town and I had

to drive a lot in order to expand my business with a good strategy. I really liked presenting the business and Leadership opportunities. So I would always start by telling people about the Leader role first, and then if that was not for them, we would organize a Party, which would often turn into grand-opening Parties because people would see how easy it was for me. And, you know what? I became an RVP 11 months later! Mission accomplished with a team of Leaders. Really a DREAM!"

Hélène's success over the last 20 years has changed her life – and the lives of those around her – for the better.

"It's been a complete transformation," she says. "With time and good planning, my business started expanding, and I gained confidence. It worked, so we moved on to the next step! I have so many beautiful

memories, our house, the cars, family trips and our retirement plan! We even realized that one day, we could help our boys with university! With PartyLite, everything becomes possible: believe in it, follow your business plan, invest your time, be consistent. That's what makes the difference"

Passionate, purposeful and outgoing, Hélène knows she's accomplished her goals in the company of many wonderful people.

"First, my sponsor, Murielle Pomerleau. I often think about her and I would like to thank her for inviting me for lunch that day. But in the end, my Leaders are the reason for my success with PartyLite! They are all extraordinary women. As Nelson Mandela said so well: "None of us acting alone can achieve success." My Leaders are the success of our Region: Their commitment to their team, their Hosts, their Customers along with their determination to succeed and adapt.

> I admire the great work they do with their businesses, and it is a real privilege for me to represent them as the RVP of our beautiful region,

Hélène has been a beacon of hope over the last 20 years, bringing opportunity and possibility into the lives of many people along the way.

"When one candle lights another one, it doesn't shine any less afterwards," she says. "Becoming a Leader at PartyLite is a way to make a lot of dreams come true, but it's also an excellent way to grow

as a person. I am a better person, a better mom, and a better friend thanks to all these years with PartyLite. I am so proud of the influence I've had on my children, without even realizing it, with the example I gave them every day through my work! They saw me evolving in my work, and all my activities and today, they have grown to become reliable men who are committed to their work. They believe in their potential and they know that their success starts with them."

Twenty years into her career, Hélène is more determined than ever to share the possibilities of PartyLite.

"Everyone deserves to get a taste of the opportunities that Leadership at PartyLite brings. It's a gift that you will treasure your whole life."

That's exactly what Hélène is doing. Congratulations!



20 YEAR RVF

HEATHER JENKINS, REGIONAL VICE PRESIDENT TREMENDOUS PURSUITS, Canada Start Date: Feb. 4, 1994



"This business is about optimism for the future...for me and my team," says Regional Vice President Heather Jenkins who's celebrating her 20th anniversary with PartyLite. "It's the people who keep me going through the good times and the tough ones, too."

Since day one with PartyLite, Heather has used her business as a vehicle for living a balanced, fulfilling life.

"I love the flexibility," she says. "I'm fairly certain I will never fit into a regular job ever again! Because of PartyLite, I've been a stay-at-home mom while running my own business. This has allowed me to put all my kids through the best private schools in Canada. I always had the flexibility to drive them to school every day and pick them up and do all the running around. I was a hands-on mom

even though I was busy running a business, too."

Heather's business started in the Toronto area, shifted to Montreal when her husband Kevin was transferred and then moved back to the Toronto area. So she's built a Region that stretches far and wide.

"Heather has Leaders in the Northwest Territories, Ontario, Quebec and the Maritimes," says Tracie Graham, Vice President of Sales, "So she's always looking for the best ways to connect with her team to keep them inspired and create new ideas together. Heather has such a kind spirit. She's very relatable, approachable, kind, soft-spoken and very creative"

Heather and her tightly-knit team stay close even though they're great distances apart.

"We're very diverse in locale but we're in contact all the time with BBM," she says, referring to Blackberry Messenger, a communications staple throughout Canada. It keeps her connected to the team she cares about so much. "I love my Leader team," she says. "They are a loyal group who are very supportive and encouraging of each other. We all work together so nicely even though we are in very different places."

And her Leaders are equally effusive in their affection for Heather.

"The first word that comes to mind is genuine," says Senior Unit Leader Robin Conklin. "Heather is very caring, very honest and supportive

and, when you have a bad day, she's the first one to pick you up and dust you off!"

Unit Leader Diane Andersen agrees. "Heather leads by example," Diane says. "She's very supportive and encouraging. She always goes to bat for us and is a true inspiration to all of us."

Heather is quick to recognize others who have influenced her business - and her life.

"My husband Kevin has been huge in my business," she says. "My kids were little in the early days, so when I was out at a meeting or Party, he was the one at home doing baths and bedtimes, reading stories

> and all that. He's just been a big supporter helping to cover for me and support me as much as he can. And I have to give a big shout out to Senior Regional Vice President Debby Richardson and my upline, Regional Leader Carolyn Stirling. We've just worked together so solidly for so many years. We're geographically so close and we do a lot together. They've shaped my bunch."

Perhaps the biggest benefit has been not only being there for her kids, but also setting a great example for high ambitions and hard work.

"My children have seen me persevere even when things weren't easy...whether it was the realities of the business or things in our personal life that presented challenges. They've seen that I keep at it and try to ride out the good and the bad. I hope they've learned that you can schedule and prioritize all the things that are important to you in your life – business, family, hobbies, church, school. We all have so many parts of our lives that need a piece of us. And they've grown up seeing me try to do that. I'm not just all about work or all about mom. I try to have balance in my life and I've tried to model that for my children and my team as well."

For 20 years, she's done it all and had it all while overcoming lots of challenges. Along the way, Heather Jenkins has raised a family, built a business and surrounded herself with loyal, loving friends and colleagues. True to her values and ambitions, Heather's career with PartyLite has been a well-rounded success and she's not done yet.

Congratulations, Heather!

66 This has allowed

me to put all

my kids through the

best private schools

in Canada.

– Heather Jenkins

KATHY NELSON, SENIOR REGIONAL VICE PRESIDENT LUCKY STAR, United States

Start Date: April 28, 1994



Even as she celebrates her 20th anniversary with PartyLite, Senior Regional Vice President Kathy Nelson is just as committed and enthusiastic as ever.

"Whenever the UPS man rumbles down the street, it still feels like the first time. I still get excited about earning the challenges and shooting for the incentive trips. I go for everything they put out there."

That's the way she built her business and it's exactly how she keeps it thriving today.

"Sometimes I feel like my PartyLite journey has gone by in the blink of an eye," she says. "I started the business when I was on maternity leave with my second child. My close family friend, Barb Butler (who just

retired from PartyLite) sponsored me and it just felt like everything was happening at the right time for the right reasons. It was definitely a leap of faith to quit my job and stay home with the kids, but after my first year as a Leader, I replaced my full-time income."

According to Vice President of Sales Karen Conkey, she's done a lot more than that.

"Kathy's been one of the top Senior Regional Vice Presidents and income earners in the business. She's developed a strong sponsoring skills, and some of the top sellers in the entire company are consistently in her Region. She's solution-oriented

and focused her team on doing things the right way. Kathy has been a strong mentor to her team and a good team player on the RVP team."

As she reflects on 20 life-changing years with PartyLite, Kathy has a lot to be thankful for.

"Today my kids are both in college and PartyLite has been there every step of the way giving me the flexibility to be there for them while providing the income we needed to live the lives we always dreamed about."

Despite the fact that her Region is named "Lucky Star," Kathy knows that success takes more than luck. It's her relentless work ethic that has made it all possible.

"The saying goes, 'Luck is what happens when preparation meets opportunity.' With PartyLite, everyone has the same opportunity. It's what you make of that opportunity that separates you in this business."

That optimistic, hard-working spirit has made true-believers of her many Leaders and team members in the Lucky Star Region.

"Kathy has mentored me as a friend, mother, Consultant, trainer and Leader," says Unit Leader Gina Lukaszewicz. "And she does it because she cares about my family's needs and desires."

Unit Leader Debby Shallock agrees. "Kathy is an amazing Leader, role model and mentor. I'm proud to call her my friend. I am always impressed by the way she handles every kind of situation and always

gives everyone the benefit of the doubt. We are truly blessed to have the best SRVP we could have."

That's high praise indeed. So what's Kathy's advice for the next generation of PartyLite achievers?

"Throw your heart over the fence and the rest will follow. There's nothing that one Party won't fix! You never know who you're going to meet at your next Party. So just keep doing Parties and great things will continue to happen. You're always meeting new people, new Customers, new Guests, new Consultants and future Leaders.

Shoot for it. Do your best. When you're working hard and working the program, good things just happen."

Many "good things" have happened for Kathy over the last 20 years, and she knows that now is the perfect time to give credit where credit is due.

"I just want to thank PartyLite for the opportunity to grow as a person and offer this life-changing opportunity to others. I've seen and lived all that PartyLite has done for me, and I'm just as passionate as ever about helping others to experience the same thing."

In her words and deeds, Kathy has embodied the true values and possibilities of PartyLite for 20 incredible years.

Congratulations, Kathy!

66 When you're

working hard and

working the

program, good things

just happen."

– Kathy Nelson

JULIE HILARIDES, REGIONAL VICE PRESIDENT TREASURES, United States

Start Date: April, 29 1994



It helps to be a people person in this business and, as she celebrates her 20th anniversary with PartyLite, that's exactly what Regional Vice President Julie Hilarides has always been.

"I believe that people need to be a part of something bigger than themselves," Julie says. "That's the personality of our team. And that's why I chose Treasures for my Region name because it's the people who are the real 'treasures' in this business even beyond the money, the rewards, the freedom and flexibility."

This people-first mentality has propelled Julie's career and earned her the love and loyalty of her entire team.

"Julie is an amazing RVP and we love her so much," says Unit Leader Glori Hiltabidel. "She teaches us that through

determination we will all succeed in PartyLite and life."

Unit Leader Chris Lesher, an 18-year veteran of the Treasures Region, feels just as strongly about Julie's leadership.

"Julie always sets high expectations for me and encourages me to rise to every challenge. Her positive attitude has always impressed me and she is one of the smartest, most creative people I know."

Julie's been a prominent Leader for so many years. But 20 years ago, she nearly took a pass on PartyLite.

"I had worked for years in the insurance business and, after our daughter Carissa was born, I stayed home with her just like Randy and I had always planned. But I missed dressing up and working every day. When she was a year-and-a-half old, I was looking for something to do.

"I went back to Minnesota to visit my family, and my mom invited me to a PartyLite Party that she booked because she knew I loved candles. It turns out that my fellow future RVP, Kimber Krosschell, was the Consultant. My mom needed one more Party to earn a booking gift, so I agreed to do it. My Party had \$400 in sales, but Kimber said she wouldn't close it out until I gave her an answer to that famous question, 'Have you ever thought of doing this?'

"So I said I would try one Party, and I did. My intention was not to stay with this full time. I just wanted to fill my candle cupboard and move on. But I never did, and my candle cupboard still isn't full!"

One of the great benefits of her business has been joining what Julie calls "the sisterhood of RVPs".

"We're all very close and we help each other in so many different ways," she says. "SRVP Tammy Mormann, RVP Diane Brabant and Kimber, of course, they've been very influential and supportive and we've all walked this journey together all these years."

Vice President of Sales Karen Conkey has always admired Julie's entire approach to the business.

"She's a strong Leader who's very caring about the people on her team and the people in the company. Julie's always willing to go the extra mile to help the company. Whether it's with suggestions to product design, product launches or training, she's always supportive of the latest initiative and she's very creative."

Through banner years and tough ones, too, Julie has kept her focus on the truly meaningful part of this business: the people. And this commitment to helping others has become a reflection of more than

her approach to business. It's her outlook on life.

"Everybody needs to be valued in life," she says. "That's what makes PartyLite so special. We're given a unique opportunity to give value to people and also to be valued as people. As a Region, my Leader team and I have been through marriages, divorces, babies being born, tragic deaths – you name it. But through it all, we kept going and we've always loved and cared for each other. I truly believe that's what good Leaders do; they persevere and keep dreaming big dreams to help others achieve theirs."

Judging by her personal and professional success over the last 20 years, Julie lives up to her own definition of a good leader: she's still dreaming big and inviting her "Treasures" to dream along with her.

Congratulations, Julie!

66 We're given a

unique opportunity

to give value to people

and also to be valued

as people."

SHONDA MULCAHEY, SENIOR REGIONAL VICE PRESIDENT ON THE GREEN, United States

Start Date: June 24, 1994



The world of PartyLite is filled with inspirational stories of personal triumph over adversity. Senior Regional Vice President Shonda Mulcahey – who's celebrating her 20th anniversary with PartyLite – is a shining example.

"Twenty years ago, I'd just gone through a divorce," she recalls. "I had two small children. My ex-husband was a compulsive gambler and we had severe financial problems as a result. In desperation, I sold my engagement ring and wedding band. When I couldn't make my car payment, I drove it back to the dealership and handed them the key."

Down to her last \$20, Shonda went to a PartyLite Party for a little low-cost entertainment, and things just started to happen.

"I was looking around the room watching people buy things and

I thought, 'Ok, I can do that! People are making money doing this!' Back home, I was going through the catalog when I came to the income opportunity section. I thought, 'Now wait a minute! I could make a lot more money doing this than working at the mall'. Then when I looked at the Leader income, I was intrigued to think that I could make six figures doing this."

That was 1994 and Shonda was living day-to-day. But she took the leap and was able to quit her job a year later. When she attended her first PartyLite Conference, the opportunity came into focus.

"That's when I saw the big picture. After Conference, I went home and made my plan to quit my job by the end of the year. I quadrupled my income in four months. Before I knew it, I was my own boss!"

In 1997, she earned six figures for the first time and never looked back. But beyond the financial security and all the perks of Leadership, Shonda's proudest of how her business set a lifelong example for her sons.

"Twenty years later, the most amazing thing is my boys' work ethic. At age 25, my oldest son, Kayle, owns his own car dealership. My younger son, Garrett, 23, is training for the Army Special Forces. I don't think I've ever come across two young men who are so motivated and hard working. Of course, I'm biased!"

Vice President of Sales Karen Conkey attributes Shonda's success to her non-stop work ethic and dedication to her team.

"Shonda lives in North Carolina but travels back to the heart of her Region in Washington every month, and that really demonstrates her commitment to her team, her business and all of PartyLite. She's also learned to make the most of social media to stay connected with her team – she's a real innovator and an inspirational Leader.

"Beyond that, Shonda has really supported the company by participating on advisory teams, video productions, RVP meetings and Conferences. She is always very thoughtful and creative in her approach to whatever she does."

Her devoted teammates are vocal about their love and respect for Shonda.

"Shonda has been an inspiration to me throughout my 16-plus years

in PartyLite," says Group Leader Donna Chinn.
"She has a positive spirit always and conducts
herself in a giving and generous fashion treating
Consultants and Leaders alike with respect
and care."

Unit Leader Darlene Tyler admires Shonda's nonstop commitment to the On The Green team. "Shonda has been a role model for me since day one," she says. "She has come to Washington almost every month to be with her team, which really says a lot about all of her hard work and dedication for the last 20 years."

When I looked at the Leader income, I was intrigued to think that I could make six figures doing this.

- Shonda Mulcahey

Even with 20 years of consistent success, Shonda still has sky high expectations for her future.

"All these years later, I'm still single and I always say, 'Any man is going to have a hard time competing with my PartyLite because they give me vacations, jewelry, diamonds, money, clothing, prizes...and they ask my opinion a lot! What man can compete with that?""

Although she's playing hard-to-get in her personal life, Shonda's still head-over-heels for PartyLite.

"This PartyLite family is what keeps me inspired every day. Not just my lineage but also the other RVPs and the PartyLite staff. My boys witnessed the power of the entrepreneurial spirit and what can happen when you believe in yourself. That's been the greatest success of all."

Congratulations, Shonda!

LAURA DAVIDSON, REGIONAL VICE PRESIDENT ON CLOUD NINE, United States

Start Date: Aug. 23, 1994



Back in 1994, Regional Vice President Laura Davidson was looking for a way to pay for her wedding and nothing more.

"Selling PartyLite could help with wedding expenses, but I didn't want to do it any farther than that," she recalls, "and I said that up front!"

But that all changed when she discovered the independence and earning power of a healthy PartyLite business.

"The light really went on when I had my first son, Devon. I wanted to stay home with him while still contributing financially to my family. PartyLite was the answer for me then and it still is today. Thanks to PartyLite, neither of my children has ever been to daycare. I've been to every field trip and school function, and I've done everything I wanted to do as a wife and mother while still making a great income."

For Laura, the money, trips and rewards she's earned over the last 20 years are a distant second to the freedom of being her own boss. That freedom made all the difference when her mother was diagnosed with leukemia eight years ago.

"I was able to be her care provider the entire time. It was all possible because of the earning and flexibility of my business and the way my entire region rallied around my family. They brought meals and helped out in a million ways to keep the business strong and the team together."

Vice President of Sales Karen Conkey sees Laura as a true Leader who's as committed as ever to her business and the success of others.

"Laura's very generous with her time and experience," Karen says. "She's stepping up as a trainer at Conference this year and that's reflective of what a great Leader and motivator she is back in her Region. They're really surging these days and it's because Laura's gotten her team very focused on sponsoring and, of course, her outstanding Leadership."

Unit Leader Meg Zamora of the On Cloud Nine Region agrees. "Laura is always there for me when I need her," she says, "both for my business and as a friend. She is an incredible person and a terrific Leader herself.

She has encouraged me to be a better person and Leader, too."

"Laura continues to influence all of us on a daily basis," adds Unit Leader Jeannie Baumann. "She's always there for us to brainstorm with towards our next goal and she is one of the most kind, honest and hardworking people I've ever met."

Today, as Laura celebrates her 20th anniversary with PartyLite, she has many great memories. But promoting to Regional Vice President back in 2008 is at the top of the list.

"My Region put on a big celebration that was better than my wedding reception! My Leader team made nine cloud-shaped cakes, and since it takes nine Leaders to make a Region, each one of us had our own cake with our name on it. We truly were 'On Cloud Nine.""

Another proud moment was on the most recent PartyLite trip to Cancun – her 16th trip with PartyLite.

"When my niece turned 18, I took her to Cancun as a combination birthday and graduation present. It was the first time she'd ever been on a plane and we just had a wonderful time. I was so proud to do that for her. It never would have happened without PartyLite."

Laura knows she hasn't done it alone.

"My husband, Curt, just doesn't get enough credit sometimes. And my Leader team has been my rock

through everything. With PartyLite and my Region in particular, we're not just co-workers, we're family."

As she celebrates this 20-year milestone, Laura has plenty to be thankful for.

"I was just 24 when I started, and I could pinch myself sometimes when I think about everything I've done, all the places I've been and all the wonderful people I've gotten to know."

She's been On Cloud Nine for 20 years with PartyLite, and you know what? Laura Davidson is just getting started!

Congratulations, Laura!

66 Thanks to PartyLite,

neither of my

children has ever

been to daycare."

– Laura Davidson



SENIOR REGIONAL VICE PRESIDENT **ROSELYNE SENEY** GÉNIU\$, Canada

Start Date: Aug. 25, 1994



Senior Regional Vice President Roselyne Seney may be celebrating her 20th anniversary with PartyLite, but she remembers her first encounter with this opportunity like it was yesterday.

"Right away, I fell in love with the glow of the products and the beauty of the accessories," she recalls. "I volunteered right away to host a Party and Jeannine Loffredo, my sponsor, gave me the opportunity to become a Consultant after that Party. I had never worked in sales before and, back then, it was completely out of the question for me to go into other people's homes to sell them something. So I declined the offer. But when Jeannine explained the career and growth plan to me, I said, 'yes.' Building a team and helping other people grow; that was interesting to me. I became a Leader during my Brite Start! So, right away, my goal was to sponsor and develop Leaders."

That early success foretold a sterling career that, according to Tracie Graham, Vice President of Sales, has been the model of consistency from day one.

"Roselyne is a trailblazer," Tracie says. "She doesn't wait for anyone to press the 'stop' or 'go' button. I love working with her because if she sees an issue or an opportunity, she's the first one to pick up the phone. And there is no doubt that, once she gets her mind set on a goal, she never lets a barrier or a roadblock get in the way. Roselyne is consistent in everything she does.

Her performance, message and expectations are consistently high! She has mastered the ability to keep her team focused on the right things and they have excelled in the areas of productivity because of it!"

Always focused on the needs and possibilities of her team, Roselyne believes the name of her region, Géniu\$, says it all.

"Géniu\$ represents every single member of my Region. They are all thinkers, inventors, and achievers. Together we generate brilliant ideas. Géniu\$ simply means: THE BEST!"

Her fondest PartyLite memory? The day she – and her entire team – became a Region.

"My feelings of pride and accomplishment were sky high. I was so happy to see how proud the people of my Region were. I could see it in their eyes. We were all celebrating the accomplishment of a

common goal – my members finally had THEIR OWN Region. We were all overwhelmed with a great feeling of success."

Since then, Roselyne has surrounded herself with a Leader team she believes is second to none.

"My Leaders are all exceptional people," she says. "They are committed, determined, and passionate. They have great Leadership skills and a great sense of professionalism."

In addition to her team, Roselyne has a place in her heart for one very special fellow Leader.

"Hélène Marcoux influenced me a lot. The first Regional meeting

66 I became a Leader

during my Brite Start! So,

right away, my goal was

to sponsor and develop

Leaders."

Roselyne Seney

I went to was the one where she was celebrating her promotion to RVP. When I saw her on stage, I dared to imagine that I would be next to her one day because I also wanted to become an RVP."

She did it. And, since then, her success has benefitted her entire family in many ways.

"I gave myself the best gift ever by growing my financial independence with PartyLite," she says. "Before I started my business, my husband was the main breadwinner in the

family. It changed our family values and our dynamic as a couple. The best gift I gave to my children was to show them – with my example – that no matter what our dreams are, we all have the potential to achieve them. All it takes is to believe."

Over 20 high-achieving years, Roselyne has put her outstanding Leadership skills to work to change countless lives. She's learned some important lessons along the way, including one in particular.

"After all these years, I have learned that the best quality an RVP can have is to accept people with all their differences. My Region is a place where people can learn, grow, evolve, listen to each other, and help each other out."

Twenty years later, she's still doing exactly that.

Congratulations, Roselyne, and the entire Géniu\$ Region!

SHERRY KARABATSOS, SENIOR REGIONAL VICE PRESIDENT DREAM MACHINE. United States

Start Date: Sept. 6, 1994



"We've always had a saying," says Regional Vice President Sherry Karabatsos, who's celebrating her 20th anniversary with PartyLite. "Bring us your dreams and we'll nurture them and make them grow."

Sherry's focus on the aspirations of others inspired her to name her Region "Dream Machine," and throughout her exemplary career, that's exactly what it's been.

"I've watched people who couldn't even pay their electric bills just transform everything with PartyLite.

I've watched this company pay for weddings, funerals, educations, divorces, marriages, you name it! PartyLite has changed my life personally and financially, too."

The rewards she's reaped – along with her husband and biggest supporter, John – are great...and many.

"This business has paid for my kids' educations. It's paid for all their weddings. I've transformed my whole house with major additions and a swimming pool. I even gave my husband a Harley Davidson for his birthday. And now I'm spoiling my grandkids! PartyLite really is a 'Dream Machine', and the last 20 years have been more than just profitable, they've been fun and meaningful, too."

While Sherry's been transforming her life since 1994, she's done it by influencing the success of many others at the same time. Her Dream Machine Leader team is effusive in their respect – and affection – for their compassionate and effective Leader.

"Sherry has not only been instrumental in my success as a Leader, she is my dear friend for life," says Unit Leader Tina Bushi. "She has shown me by example over and over again how to pick yourself up and get back to work. No matter the situation, I know I can count on her to give me good, sound advice. She is proud of her Leaders and she doesn't hesitate to let us know."

Sherry's success influenced her daughter, Kelly LaMonica, to walk in her mom's footsteps by starting her own PartyLite business.

"She's not just my Leader, she's my mom!" Kelly says. "And over the years, she has taught me and countless others to NEVER quit and NEVER stop dreaming! She is a woman of incredible character and values and she helps us every day to get through the road bumps of life! I love her and thank her for helping me become a lifelong entrepreneur!"

Like so many others, Vice President of Sales Karen Conkey is a fan of the Dream Machine's matriarch.

"Sherry is a Leader who has stayed very close to the culture and values of PartyLite," Karen says. "She's a very hard worker who's always willing to go above and beyond as a trainer and on task forces. She's always an advocate for doing things the right way with a constant

focus on results."

66 How often do

you work a job

where you can really

say 'that made

a difference'?"

– Sherry Karabatsos

For this accomplished, veteran Leader, doing "good" is a big part of doing well.

"How often do you work a job where you can really say 'that made a difference'?" she asks. "That's the really neat thing about this business. I can look back on my journey and say, I helped that person and that person and I showed them a better life".

Her inspiration? An excerpt from Thomas Paine's book, "Common Sense."

"In the poem, he basically says, 'Nobody's going to tell me what I am going to do. Everybody has a right to be independently wealthy if they choose to do the work to get there'. 'He says, I do not choose to be a common man. It is my right to be uncommon...if I can'. I live by those words because I believe in working hard, to achieve my dreams. And it does take work. The hardest thing is to keep yourself going when everyone around you is telling you to give up. That poem tells us to move forward boldly. Don't be afraid. Just go. Seek opportunity. Who says you can't be whatever you want to be – except you?"

Sherry has lived those words and, in the process, she's transformed her business into a real life "Dream Machine."

Congratulations, Sherry!

GINA FLETCHER, SENIOR REGIONAL VICE PRESIDENT TRANSFORMATION 2.0, United States

Start Date: Oct. 19, 2014



Senior Regional Vice President Gina Fletcher was practically destined to be her own boss one day.

"I grew up in a very entrepreneurial family and always wanted to be self-employed," she says. "I loved the flexibility that I saw my family had through their businesses, and that's what I wanted for myself. Back in 1994, I went to a PartyLite Party that I didn't even want to attend. I just went to be a good friend and eat her dessert! But I was shocked to see that the Consultant doing the Party was making double the money I was while working half the hours!"

So Gina started her business and took the first steps on her life-changing PartyLite career path.

"Right off the bat, they announced there was a free trip I could earn. So I immediately made that my focus, and I earned it after just six months in the business. On the trip, I looked around and realized there were a lot of people making great money doing this! I was dumbfounded and I wanted more.

"When I got back, my boss at the time gave me an ultimatum. He said, 'You need to quit that PartyLite thing and come here full time.' So I did the opposite. I quit my job and did the PartyLite thing full time!"

Not long after she had her first successes in the business, life took a major turn for Gina.

"It was September 1995, and I was diagnosed with multiple sclerosis."

True to form, Gina fought through this progressive, debilitating disease and built a successful Region. In addition to inspiring the Transformation 2.0 Region, she's also a spokeswoman who inspires others dealing with MS to live full, healthy lives.

"Gina has such a positive attitude and contagious smile that makes us want to succeed," says Unit Leader Alvita Russell. "She is truly our biggest cheerleader. Even when business is not so great, she has a way of making us feel good and helping us to see what we can do to turn it around. And the way she has dealt with her MS is truly admirable. She never gives up. Because she can do it, we know we can, too!"

Vice President of Sales Karen Conkey is a true believer.

"Gina's battled through her challenges," Karen says, "but she's so devoted to her team and she's relentless in her pursuit of her goals for herself and others. She loves her Leader team and she is so creative about how she works her business. Gina's been inspirational in the way she's confronted adversity and led by example."

This business is about consistent, persistent action on a daily basis.

– Gina Fletcher



Gina has some time-tested advice for others looking to succeed and grow with PartyLite.

"This business is about consistent, persistent action on a daily basis. It's not about one Party or one sponsor. For years, my goal was to book four new Parties every week and to offer the opportunity to two people at every Party.

"As a Leader, I just love watching other people achieving goals for themselves – no matter how big or small they may be. My Leader team means so much to me. I'm just honored to work

with a team of positive, motivated people who are drama-free."

Gina's quick to share her success with another major figure in her life. "My husband, Scott, and I have been married over 22 years now, and he's been a cheerleader and supporter of me all along the way. I could not have done any of this without him. He is a great sounding board and confidant.

"I also want to say 'thank you' to my Transformation 2.0 Leaders for all of their dedication, focus and positive attitudes. I really love them and consider them more than co-workers; they are my true friends."

Family. Friends. Business. Gina's a success in every possible way.

Congratulations, Gina!

ROXANNE ZIMMERMAN, SENIOR REGIONAL VICE PRESIDENT

SO...EXCITED!, United States Start Date: Dec. 2, 1994



Senior Regional Vice President Roxanne Zimmerman is celebrating her 20th anniversary with PartyLite. But way back in 1994, she was a hard-working corporate soldier with no desire to start her own business.

"I would probably still be there today if my needs hadn't changed," Roxanne says. "But they did, and I'm so thankful for it!"

In short, Roxanne's newborn daughter, Alyssa, was diagnosed with a serious medical condition that caused immense disruption to her schedule at work. One day, Roxanne's boss called her into the office and informed her that she would have to make up any lost time before the end of the year.

"Something snapped in me, and I started writing from my heart about my personal situation, my career-long dedication to my job and all the

sacrifices I had made along the way. The blinders were taken off my eyes. I had two daughters who needed me. I needed the flexibility that my corporate job could never offer."

Next, she started looking for a new and better way to live her life.

"As fate would have it," she recalled, "I went to a PartyLite Party shortly after that, and I decided to join on the spot. Future SRVP Linda Heide was my sponsor, and I told her I needed to do this right now!"

"I told Linda, I'm not in this for play money. I'm in this as a first income'. And she said 'OK.' Before long, I promoted out to Unit Leader. Then I earned my first PartyLite trip. After I went to my first Conference, within three years I was an RVP, and, yes, I quit my job."

Her favorite memory? The day she got "the call" informing her she was the newest PartyLite Regional Vice President.

"I was at home nursing my daughter, Julia, when the phone rang. It was PartyLite calling from the RVP meeting going on in Plymouth. When they informed me that I had made it, the whole room full of RVPs screamed out, 'Congratulations!"

Roxanne knows exactly how she's achieved so much success throughout her career.

"Success in PartyLite is all about consistency. I'm just consistent, and

I've been that way for 20 years. That's what moved me into Leadership. And it's what carries me along today."

Vice President of Sales Karen Conkey agrees.

"Roxanne is one of the most consistent RVPs in our business. She's an exceptional trainer who knows how to educate and inspire her teams. She has been to every Conference, earned every trip and every bonus every month since she's started. And in the past year, Roxanne took on Leadership of another lineage, Too...Hot!. She has really brought the two Regions together with her exceptional leadership and training abilities."

Roxanne is quick to share those accolades with her entire team.

"My Leaders are incredible, and for us, it's all about what we can

accomplish together as a team. Fun is what we're all about. We laugh at our meetings and at our Parties. You have to keep that fun factor in the business. Our goal is to continue to work together and have fun building our Region."

And her team is quick to praise their inspirational Leader, too.

"Roxanne has always believed in me, even when I did not," says Unit Leader Mandy Smithley. "She has given me tough love and training when I needed it, but mostly given me the tools to succeed and truly believe in my potential."

And Unit Leader Cristina Gonzales agrees. "I'm so grateful to be a part of her team," she says. "Roxanne has amazing energy! After you work with her, you feel like you can overcome any obstacle. She's just an awesome Leader who is a great motivator. Oh, and she's super funny, too!"

From under-appreciated corporate soldier to a respected Leader among her peers, Roxanne has come a long way in the last 20 years, and she's not backing off any time soon.

"We're looking to promote out Leaders. Who knows? Maybe an RVP or two!"

When it happens, we'll all know her secret: Consistency!

Congratulations, Roxanne!



– Roxanne Zimmerman



20 YEAR LEADER

Leader 20 YEAR Commitment Award





Honouring 20 years of commitment to PartyLite! We are so proud of all of you for your commitment to your business, to your role as a Leader and to PartyLite.

NAME, RANK	REGION NAME
Susan Aitken, GL	New Horizons
Tharon Albrecht, DL	Majestic Gold
Diane Andersen, UL	Tremendous Pursuits
Karen Barber, UL	Infinity
Mary-Anne Burnie, GL	New Horizons
Lise Cantin, SUL	La Galaxie D'étoiles
Kelly Challancin, UL	Superior
Chantal Comeau, UL	La Galaxie D'étoiles
Emily Davison, DL	Greater Significance
Diane Donnelly, UL	Infinity
Janice Dorazio, UL	New Horizons
Hectorine Hébert, GL	La Galaxie D'étoiles
Diane Hladky, UL	Majestic Gold
Carla Hurd, UL	Vision
Beverly Madigan, UL	New Horizons

NAME, RANK	REGION NAME
Carol Neuman, SUL	SoExcited!
Leea Nutson, DL	New Horizons
Arlene Paull, UL	Star Gazers
Lisa Pelan, UL	Sterling
Jean Pilon, DL	New Horizons
Marie-Anne Potter, DL	La Galaxie D'étoiles
Mnita Pulaski, UL	Simply The Best
Kristie Robbins, GL	Diamond
Sharon Ross, UL	New Horizons
Vicky Sharpe, UL	New Attitude
Wendy Stevens, UL	Simply The Best
Kim Streubel, UL	Diamond
Marcy Trotter, UL	Infinite Opportunities
Cindi Wilmot, UL	Premiere
Shelly Winters, UL	SoExcited!
Terrie Woodward, UL	New Attitude

SPIRIT AWARD













In Canada, this year's Spirit of PartyLite Richardson award was presented at **LITE14** to **Regional Leader Trudy McIntyre** of the **Infinite Opportunities Region**.

"I know I speak on behalf of PartyLite Canada and the entire PartyLite family when I thank you for all you do to light the way for others!" said Tracie Graham, "Congratulations!"

Representing PartyLite U.S., **Senior Unit Leader Jessica Bolduc** of the **Real Diehl Region** accepted the Spirit Award.

"Jessica, I know I speak on behalf of the entire PartyLite family when I thank you for keeping the PartyLite spirit strong!" said Karen Conkey.

It's always an honour to present the Spirit of PartyLite award because the ultimate success is measured by people you influence. These award recipients - nominated by their peers - inspire, motivate and celebrate the success of those around them.

NEW RVPs









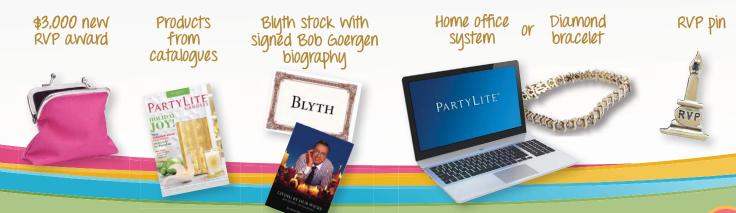
The LITE14 spotlight shined on two new Regional Vice Presidents:

Regional Vice President Jennifer Holcomb of the Unstoppable Region and Regional Vice President Bryan Lang of the Game On Region.

Congratulations, Jennifer and Bryan!

Their introduction would not have been complete without their promoting Senior Regional Vice President, Janet Smith! Janet, thank you for your heartfelt influence and Leadership for these new RVPs!

There are so many perks that can be enjoyed only by PartyLite RVPs, don't you want to be recognized at **LITE15**?



Recognizing and celebrating all who moved up to a new rank August 2013 – July 2014.

NAME, RANK	REGION	ADVANCED TO
Jennifer Holcomb, RVP	Unstoppable	RVP
Bryan Lang, RVP	Game On!	RVP
Gina Brownfield, RL	Premiere	RL
Stacey Forbes, RL	Simply The Best	RL
Hope Karschnia, RL	Precious Moments II	RL
Bryan Lang, RVP	Game On!	RL
Trudy McIntyre, RL	Infinite Opportunities	RL
Pam Dahlager, DL	NEW \$HOWTIME	DL
Bryan Lang, RVP	Game On!	DL
Trudy McIntyre, RL	Infinite Opportunities	DL
Tammy Rudden, DL	Livin' & Lovin' Lite	DL
Melissa Villamaino, DL	Real Diehl	DL
Nancy Brown, GL	Precious Moments II	GL
Bryan Lang, RVP	Game On!	GL
Sheila McMurray, GL	SUCCESS	GL
Melissa Villamaino, DL	Real Diehl	GL
Stacey Williams, GL	Distinct	GL
Margie Bazin, SUL	Vision	SUL
Lise Cantin, SUL	La Galaxie D'étoiles	SUL
Angie Cawley, SUL	Keepers of the Light	SUL
Kelly Christie, SUL	Livin' & Lovin' Lite	SUL
Suzanne Dobrindt, SUL	Real Diehl	SUL
Jess Fall, SUL	Real Diehl	SUL
Sara Grant, SUL	Simply The Best	SUL
Sheila Jenkins, SUL	Premiere	SUL
Liz Kaczmarek, SUL	SUCCESS	SUL
Penny Knupfer, SUL	Livin' & Lovin' Lite	SUL
Bryan Lang, RVP	Game On!	SUL
Gale Littlejohn, SUL	Transformation 2.0	SUL
Nancy Luna, SUL	SoExcited!	SUL
Ashlee Lupchinsky, SUL	Premiere	SUL
Sandy Micks, SUL	Precious Moments II	SUL
Cindy Osborn, SUL	Can't Snuff This!!	SUL
Angie Pesta, SUL	Precious Moments II	SUL
Robby Phillips, SUL	Game On!	SUL
Véronique Piché, SUL	La Galaxie D'étoiles	SUL
Shaena Poehner, SUL	Precious Moments II	SUL
Carolyn Rager, SUL	Lucky Star	SUL
Kathy Renz, SUL	LampLighters	SUL
Amanda Shaw, SUL	Unstoppable	SUL
Miki Stach, SUL	\$ellabration	SUL

NAME, RANK	REGION	ADVANCED TO
Theresa Sudyn, SUL	Game On!	SUL
Marie Teichroeb, SUL	Excellence	SUL
Jennifer Thompson, SUL	Distinct	SUL
Nancy Wood, SUL	Distinct	SUL
Breezie Aguirre, UL	Lucky Star	UL
Michelle Allen, UL	Masterpiece	UL
Siobhan Battle, UL	Keepers of the Light	UL
Margie Bazin, SUL	Vision	UL
Shelly Bemiss, UL	Can't Snuff This!!	UL
Jennifer Benyacko, UL	\$ellabration	UL
Niki Bohme, UL	Infinite Opportunities	UL
Brandi Bowman, UL	Simply The Best	UL
April Broennle, UL	Greater Significance	UL
Christie Burley-Lietzow, UL	SUCCESS	UL
Becca Byler, UL	Premiere	UL
Jillian Chopyak, UL	Game On!	UL
Carol Ciccotelli, UL	Solid Gold	UL
Rachel Clark, UL	Simply The Best	UL
Sara Cope, UL	Premiere	UL
Roxanne Cournoyer, UL	Greater Significance	UL
Cathy Crocker, UL	Livin' & Lovin' Lite	UL
Vickie Del Grosso, UL	Bravissimo!!	UL
Suzie Delecki, UL	Precious Moments II	UL
Michelle Delint, UL	Excellence	UL
Annmarie Demarco, UL	Solid Gold	UL
Yolanda Demidas Gnap, UL	Tremendous Pursuits	UL
Michelle Dennis, UL	Can't Snuff This!!	UL
Suzanne DiCato, UL	Masterpiece	UL
Suzanne Dobrindt, SUL	Real Diehl	UL
Janice Dorazio, UL	New Horizons	UL
Diane Drop, UL	Precious Moments II	UL
Deanna Dudley, UL	Precious Moments II	UL
Ruth Elswick, UL	Precious Moments II	UL
Rosemarie Falk, UL	Infinite Opportunities	UL
Jess Fall, SUL	Real Diehl	UL
Dawn Felisiak, UL	Precious Moments II	UL
Breanna Filapose, UL	Premiere	UL
Bette Foster, UL	Livin' & Lovin' Lite	UL
Kim Frank, UL	Livin' & Lovin' Lite	UL
Jan Gfell, UL	\$ellabration	UL
Michele Gibson, UL	Transformation 2.0	UL
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NAME, RANK	REGION	ADVANCED TO
Hillary Gravelle, UL	Greater Significance	UL
Resina Guidetti, UL	Real Diehl	UL
Tracy Gulseth, UL	Infinite Opportunities	UL
Debbie Gumm, UL	On The Green	UL
Pamela Hart, UL	Greater Significance	UL
Laura Hartzell, UL	Game On!	UL
Melissa Hinkle, UL	Keepers of the Light	UL
Teri Hontas, UL	Precious Moments II	UL
Kristin Huntley, UL	Real Diehl	UL
Andrea Jakubowycz, UL	Precious Moments II	UL
Sue Joyce, UL	Precious Moments II	UL
Michelle Kitt, UL	Infinite Opportunities	UL
Amber Klandrud, UL	Precious Moments II	UL
Jenny Kohn, UL	Can't Snuff This!!	UL
Jessie Kois, UL	Lucky Star	UL
Kate Lally, UL	Livin' & Lovin' Lite	UL
Bryan Lang, RVP	Game On!	UL
Catherine Larabie, UL	La Galaxie D'étoiles	UL
Danica Lariviere, UL	Real Diehl	UL
Amanda Luce, UL	Simply The Best	UL
Ashlee Lupchinsky, SUL	Premiere	UL
Marni Macpherson, UL	Greater Significance	UL
Carrie Mann, UL	Distinct	UL
Anjie Manuel, UL	Vision	UL
Kelly Marquette, UL	Real Diehl	UL
Stacey McCarter, UL	Bravissimo!!	UL
Shannon Mclean, UL	Greater Significance	UL
Trina Mcmullin, UL	SUCCESS	UL
Diane Meistad, UL	NEW \$HOWTIME	UL
Tanya Meyer, UL	NEW \$HOWTIME	UL
Bobbi Michalski, UL	Treasures	UL
Sandy Micks, SUL	Precious Moments II	UL
Marjorie Miller, UL	\$ellabration	UL
Lisa Moore, UL	SUCCESS	UL
Eron Munoz-ledo, UL	Sterling	UL
Grace Nagle, UL	Masterpiece	UL
RoseMary O'Malley, UL	Sterling	UL
Alex Pagliuca, UL	Masterpiece	UL
Arilys Palacios, UL	Keepers of the Light	UL
Courtney Petrie, UL	Game On!	UL
Robby Phillips, SUL	Game On!	UL

Precious Moments II California Dreamin' Vision Can't Snuff This!! Bright Light Unstoppable	UL UL UL
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Livin' & Lovin' Lite	UL
SoExcited!	UL
Can't Snuff This!!	UL
Transformation 2.0	UL
Game On!	UL
Real Diehl	UL
Unstoppable	UL
Precious Moments II	UL
Livin' & Lovin' Lite	UL
Unstoppable	UL
Distinct	UL
Masterpiece	UL
Excellence	UL
Game On!	UL
Lucky Star	UL
Masterpiece	UL
Unstoppable	UL
Game On!	UL
Distinct	UL
LampLighters	UL
Game On!	UL
Precious Moments II	UL
Bravissimo!!	UL
Real Diehl	UL
Livin' & Lovin' Lite	UL
Premiere	UL
Can't Snuff This!!	UL
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Canada U.S.

LCADER DEVELOPMENT

Recognizing all who promoted three, or more new first-level Leaders.





NAME, RANK	REGION	FIRST LEVEL LEADERS DEVELOPED
Corie Diehl, RVP	Real Diehl	6
Bryan Lang, RVP	Game On!	5
Rachael Lovett, RVP	Can't Snuff This!!	5
Kim Yanuskiewicz, SRVP	Masterpiece	5
Linda Varela, RVP	Imagine	4
Tracey Donald, RVP	Energy	3
Jennifer Holcomb, RVP	Unstoppable	3
Hope Karschnia, RL	Precious Moments II	3
Deena Kruger, DL	Greater Significance	3
Trudy McIntyre, RL	Infinite Opportunities	3
Bunny Whittington, SRVP	Bravissimo!!	3

KEY

Canada

U.S.

Central Unit Excellence Awards celebrate and honour Leaders when their Unit sales averages \$10,000 or more each month and their Unit has consistent sponsoring.

GOLD • Level: \$240,000 or more in Unit sales and 40 new Consultants sponsored **SILVER** • Level: \$180,000 or more in Unit sales and 30 new Consultants sponsored **BRONZE** • Level: \$120,000 or more in Unit sales and 20 new Consultants sponsored



NAME, RANK	REGION	UNIT SALES	UNIT SPONSORED	Level
Debbie Brickley Campbell, SRVP	Diamond	\$1,021,227	45	Gold
Angie Carriere, SRVP	Infinite Opportunities	\$989,223	60	Gold
Kim DiLeo, SRVP	New Attitude	\$318,816	42	Gold
Gina Fletcher, SRVP	Transformation 2.0	\$306,076	54	Gold
Debra Foster, SRVP	Dynamic	\$765,525	53	Gold
Susan Giebler, SRVP	NEW \$HOWTIME	\$353,884	46	Gold
Tami Hutchinson, SRVP	Greater Significance	\$1,578,271	66	Gold
Pat Jablkowski, SRVP	Champions	\$419,347	59	Gold
Leigh Kirk, SRVP	\$ellabration	\$747,927	79	Gold
Beth McCoy, RVP	Star Gazers	\$625,840	50	Gold
Shonda Mulcahey, SRVP	On The Green	\$453,913	43	Gold
Corliss Ratti, RVP	Excellence	\$349,559	42	Gold
Lorraine Ricca, SRVP	Keepers of the Light	\$474,865	40	Gold
Roselyne Seney, SRVP	Géniu\$	\$363,128	42	Gold
Bunny Whittington, SRVP	Bravissimo!!	\$436,430	59	Gold
Kim Yanuskiewicz, SRVP	Masterpiece	\$327,885	62	Gold

KEY

Canada U.S.

NAME, RANK	REGION	UNIT SALES	UNIT SPONSORED	Level
Susan Aitken, GL	New Horizons	\$203,757	36	Silver
Lynn Bardowski, SRVP	Solid Gold	\$236,749	41	Silver
Jessica Bolduc, SUL	Real Diehl	\$189,111	34	Silver
Patty Brownell, SRVP	Scent from the Heart	\$184,876	32	Silver
Gina Brownfield, RL	Premiere	\$384,940	31	Silver
Sarah Carreiro, SUL	Greater Significance	\$202,442	53	Silver
Laurie Fadel, RL	Masterpiece	\$289,818	39	Silver
Scott Gendron, RL	Masterpiece	\$222,425	38	Silver
Bonnie Howson, GL	Sterling	\$204,362	53	Silver
Tammie King, SRVP	New Beginnings	\$256,502	37	Silver
Monica Kotyk, DL	Greater Significance	\$234,182	30	Silver
Kimber Krosschell, RVP	Contagious	\$320,178	37	Silver
Teri Larson, SRVP	Majestic Gold	\$661,293	34	Silver
Mary Jo Lyons, UL	Infinite Opportunities	\$185,681	37	Silver
Susan Melcher, SRVP	Sterling	\$349,795	34	Silver
Tammy Mormann, SRVP	Infinity	\$312,490	33	Silver
Gerri Pletcher, SRVP	Premiere	\$470,188	33	Silver
Tammy Rudden, DL	Livin' & Lovin' Lite	\$193,789	36	Silver
Emily Ryan, SUL	Transformation 2.0	\$283,358	30	Silver
Teresa Schmidt, SRVP	Precious Moments II	\$267,636	39	Silver
Janet Smith, SRVP	Livin' & Lovin' Lite	\$336,396	34	Silver
Sherri Smith, RVP	California Dreamin'	\$187,363	30	Silver
Melanie Thayn, DL	Sterling	\$200,840	44	Silver
Cindy Trent, RL	SUCCESS	\$225,696	31	Silver
Christine Alt, UL	Sterling	\$142,711	35	Bronze
Barbara Anderson, UL	Sterling	\$121,623	30	Bronze
Susan Auger, GL	Imagine	\$146,093	37	Bronze
Diane Brabant, RVP	Bright Light	\$145,977	35	Bronze
Tara Brewer, UL	Transformation 2.0	\$142,368	37	Bronze
Melissa Buchanan, UL	Premiere	\$176,886	23	Bronze
Brenda Burich, SUL	Tremendous Pursuits	\$212,946	26	Bronze
Angie Cawley, SUL	Keepers of the Light	\$146,620	24	Bronze
Jackie Clausen, RVP	Imagine That!	\$175,749	26	Bronze
Barbie Collins Young, SRVP	Live It Up!	\$259,333	23	Bronze
Dawn Corrie, DL	Premiere	\$335,402	27	Bronze
Pam Dahlager, DL	NEW \$HOWTIME	\$153,288	21	Bronze
Laurie D'Aloisio, GL	Masterpiece	\$133,546	26	Bronze
Laura Davidson, RVP	On Cloud Nine	\$146,610	41	Bronze
Wendy DeCesare, UL	New Attitude	\$182,840	21	Bronze
Rose Marie Dixon, SUL	Infinite Opportunities	\$129,642	22	Bronze
Melissa Durante, UL	Diamond	\$144,061	29	Bronze



UNITEXCELLENCE

NAME, RANK	REGION	UNIT SALES	UNIT SPONSORED	Level
Stacey Forbes, RL	Simply The Best	\$121,293	24	Bronze
Chantale Fortin, GL	La Galaxie D'étoiles	\$302,175	24	Bronze
Antoinette Fraeyman, SRVP	SUCCESS	\$218,456	27	Bronze
Nicole Goetter, UL	Lucky Star	\$265,140	24	Bronze
Lara Grimes, SUL	Premiere	\$142,433	41	Bronze
Cheryl Gustafson, RVP	Power of the Dream	\$198,752	28	Bronze
Jen Hardy, DL	Lucky Star	\$268,014	23	Bronze
Julie Hilarides, RVP	Treasures	\$147,643	28	Bronze
Jeannette Holmes, UL	New Horizons	\$160,271	22	Bronze
Heather Jenkins, RVP	Tremendous Pursuits	\$546,208	27	Bronze
Sherry Karabatsos, RVP	Dream Machine	\$169,627	28	Bronze
Hope Karschnia, RL	Precious Moments II	\$139,786	34	Bronze
Jamie Lavalley, UL	Excellence	\$173,302	32	Bronze
Lexie Lear, UL	Sterling	\$212,774	21	Bronze
Rachael Lovett, RVP	Can't Snuff This!!	\$170,651	61	Bronze
Beverly Madigan, UL	New Horizons	\$128,500	46	Bronze
Brigitte McConnell, DL	NEW \$HOWTIME	\$215,747	23	Bronze
Trudy McIntyre, RL	Infinite Opportunities	\$172,551	43	Bronze
Patience Meihuizen, SUL	Greater Significance	\$147,550	32	Bronze
Linda Mills, RVP	LampLighters	\$135,080	24	Bronze
Michelle Mock, UL	New Horizons	\$139,901	38	Bronze
Kathy Nelson, SRVP	Lucky Star	\$288,743	27	Bronze
Mary Overton, UL	Live It Up!	\$125,966	30	Bronze
Susan Pantalena, RVP	Vision	\$175,590	32	Bronze
Angie Pesta, SUL	Precious Moments II	\$240,710	27	Bronze
Véronique Piché, SUL	La Galaxie D'étoiles	\$132,203	25	Bronze
Jennifer Pierchal, RL	Precious Moments II	\$132,114	36	Bronze
Gina Pille, GL	Keepers of the Light	\$236,288	26	Bronze
Jan Piller, DL	New Attitude	\$219,363	20	Bronze
Llonda Putz, SRVP	Simply The Best	\$351,435	25	Bronze
Debby Richardson, SRVP	New Horizons	\$415,614	21	Bronze
Rose Rivard, SUL	Greater Significance	\$131,471	20	Bronze
Sandy Rizzo, SUL	NEW \$HOWTIME	\$137,307	26	Bronze
Tanya Smyk, SUL	Greater Significance	\$139,969	25	Bronze
Tommy Sosebee, GL	Transformation 2.0	\$260,832	25	Bronze
Clint Suits, UL	New Attitude	\$194,867	22	Bronze
Tracy Tambaoan, RVP	En Fuego	\$141,050	22	Bronze
Robin Tracey, GL	Solid Gold	\$156,695	29	Bronze
Janeen Van Den Brink, GL	Greater Significance	\$126,134	38	Bronze
Linda Varela, RVP	Imagine	\$131,080	42	Bronze
Melissa Villamaino, DL	Real Diehl	\$144,467	35	Bronze
Melonie Wallace, GL	New Attitude	\$213,428	29	Bronze
Roxanne Zimmerman, SRVP	SoExcited!	\$252,647	24	Bronze



PLATINUM SPONSORING

The Top 25 in North America in Personal Sponsoring Excellence. They each received an exclusive invitation to attend the Jonathan Adler reception at LITE14 along with our Senior and Regional Vice Presidents. Can you imagine ... elbow to elbow with the Best of PartyLite and Jonathan Adler too!

Ties broken by sales of New Consultants

NAME, RANK	REGION	PERSONAL SPONSORING	RANKING
Martha Mintsopoulos, UL	New Horizons	40	1
Michelle Mock, UL	New Horizons	36	2
Jean Boyle, UL	Greater Significance	36	3
Susan Giebler, SRVP	NEW \$HOWTIME	31	4
Beverly Madigan, UL	New Horizons	30	5
Tammy Rudden, DL	Livin' & Lovin' Lite	28	6
Tommy Sosebee, GL	Transformation 2.0	24	7
Sarah Carreiro, SUL	Greater Significance	23	8
Jessica Bolduc, SUL	Real Diehl	22	9
Janeen VanDenBrink, GL	Greater Significance	21	10
Tammie King, SRVP	New Beginnings	21	11
Mary Overton, UL	Live It Up!	21	12
Melonie Wallace, GL	New Attitude	21	13
Leigh Kirk, SRVP	\$ellabration	20	14
Melanie Thayn, DL	Sterling	20	15
Laura Davidson, RVP	On Cloud Nine	20	16
Barbara Anderson, UL	Sterling	20	17
Shonda Mulcahey, SRVP	On The Green	20	18
Véronique Piché, SUL	La Galaxie D'étoiles	19	19
Cheryl Gustafson, RVP	Power of the Dream	19	20
Lara Grimes, SUL	Premiere	19	21
Sabrina Yoshitomi, UL	Live It Up!	19	22
Tracy Toms, UL	Infinite Opportunities	19	23
Zipporah Singleton, UL	Diamond	19	24
Scott Gendron, RL	Masterpiece	18	25



Canada U.S.

PERSONAL SPONSORING

NAME, RANK	REGION	PERSONAL	LEVEL
	New Horizons	SPONSORING 40	Gold
Martha Mintsopoulos, UL Michelle Mock, UL	New Horizons		Gold
Jean Boyle, UL		36	Gold
	Greater Significance		
Susan Giebler, SRVP	NEW \$HOWTIME	31	Silver
Beverly Madigan, UL	New Horizons	30	Silver
Tammy Rudden, DL	Livin' & Lovin' Lite	28	Silver
Tommy Sosebee, GL	Transformation 2.0	24	Silver
Sarah Carreiro, SUL	Greater Significance	23	Bronze
Jessica Bolduc, SUL	Real Diehl	22	Bronze
Janeen VanDenBrink, GL	Greater Significance	21	Bronze
Tammie King, SRVP	New Beginnings	21	Bronze
Mary Overton, UL	Live It Up!	21	Bronze
Melonie Wallace, GL	New Attitude	21	Bronze
Leigh Kirk, SRVP	\$ellabration	20	Bronze
Melanie Thayn, DL	Sterling	20	Bronze
Laura Davidson, RVP	On Cloud Nine	20	Bronze
Barbara Anderson, UL	Sterling	20	Bronze
Shonda Mulcahey, SRVP	On The Green	20	Bronze
Véronique Piché, SUL	La Galaxie D'étoiles	19	Bronze
Cheryl Gustafson, RVP	Power of the Dream	19	Bronze
Lara Grimes, SUL	Premiere	19	Bronze
Sabrina Yoshitomi, UL	Live It Up!	19	Bronze
Tracy Toms, UL	Infinite Opportunities	19	Bronze
Zipporah Singleton, UL	Diamond	19	Bronze
Scott Gendron, RL	Masterpiece	18	Bronze
Kim DiLeo, SRVP	New Attitude	18	Bronze
Melissa Durante, UL	Diamond	18	Bronze
Lynn Bardowski, SRVP	Solid Gold	18	Bronze
Janet Laird, UL	Greater Significance	18	Bronze
Helen Moore, UL	Dynamic	18	Bronze
Sabrina Marx, GL	SUCCESS	18	Bronze
Patty Brownell, SRVP	Scent from the Heart	18	Bronze
Kim Yanuskiewicz, SRVP	Masterpiece	17	Bronze
Hope Karschnia, RL	Precious Moments II	17	Bronze
Susan Auger, GL	Imagine	17	Bronze
Susan Melcher, SRVP	Sterling	17	Bronze
Pat Jablkowski, SRVP	Champions	17	Bronze
Kimber Krosschell, RVP	Contagious	17	Bronze
Emily Ryan, SUL	Transformation 2.0	17	Bronze
Maria Harvey, GL	Transformation 2.0	17	Bronze
Jamie Lavalley, UL	Excellence	17	Bronze
Clint Suits, UL	New Attitude	16	Bronze
Melissa Villamaino, DL	Real Diehl	16	Bronze
Bonnie Howson, GL	Sterling	16	Bronze
Joanie Wilcox, UL	SoExcited!	16	Bronze
Mary Jo Lyons, UL	Infinite Opportunities	16	Bronze
Penny Knupfer, SUL	Livin' & Lovin' Lite	16	Bronze
Gina Brownfield, RL	Premiere	16	Bronze
Gina Fletcher, SRVP	Transformation 2.0	16	Bronze
Jen Elgert, SUL	Greater Significance	16	Bronze
Jennifer Halse, UL	SUCCESS	16	Bronze
Jenniner Haise, UL	JUCCEJJ	10	biolize

Recognizing those with personal sponsoring of 12 new Consultants or more.

GOLD • Personal sponsoring of 36, or more new Consultants **SILVER •** Personal sponsoring of 24-35 new Consultants **BRONZE •** Personal sponsoring of 12-23 new Consultants

Ties broken by sales of new Consultant



PERSONAL SPONSORING

NAME, RANK	REGION	PERSONAL SPONSORING	LEVEL
Karen Krause, UL	Dynamic	16	Bronze
Renee Larson, UL	SUCCESS	16	Bronze
Margie Bazin, SUL	Vision	16	Bronze
Margaret Robinson, UL	Dare to Dream	16	Bronze
Jewell Shepherd, UL	Live It Up!	16	Bronze
Flo Smith, UL	Livin' & Lovin' Lite	16	Bronze
Melissa Buchanan, UL	Premiere	15	Bronze
Bunny Whittington, SRVP	Bravissimo!!	15	Bronze
Tanya Smyk, SUL	Greater Significance	15	Bronze
Louise Bermudez, UL	Greater Significance	15	Bronze
Diane Donnelly, UL	Infinity	15	Bronze
Tara Brewer, UL	Transformation 2.0	15	Bronze
Diane Brabant, RVP	Bright Light	15	Bronze
Wendy DeCesare, UL	New Attitude	15	Bronze
Laurie Fadel, RL	Masterpiece	15	Bronze
Sheila Jenkins, SUL	Premiere	15	Bronze
Kathy Nelson, SRVP	Lucky Star	15	Bronze
Roxanne Zimmerman, SRVP	SoExcited!	15	Bronze
Rhea Rennecke, GL	NEW \$HOWTIME	15	Bronze
Joan Lebigot, UL	Star Gazers	15	Bronze
Dawn Wojtowicz, UL	Infinity	15	Bronze
Angie Pesta, SUL	Precious Moments II	14	Bronze
Joy Panizzi, GL	Keepers of the Light	14	Bronze
Jennifer Holcomb, RVP	Unstoppable	14	Bronze
Cari Cain, UL	Infinite Opportunities	14	Bronze
Carol Steinke, UL	Solid Gold	14	Bronze
Christine Alt, UL	Sterling	14	Bronze
Brigitte McConnell, DL	NEW \$HOWTIME	14	Bronze
Amy Fudge, SUL	Precious Moments II	14	Bronze
Janet Ostarello, UL	Treasures	14	Bronze
Christopher Goodpaster, UL	Precious Moments II	14	Bronze
Melissa May, TB	Infinite Opportunities	14	Bronze
Sandy Rizzo, SUL	NEW \$HOWTIME	14	Bronze
Julie Vardal, UL	Masterpiece	14	Bronze
Kelli Nash, UL	SUCCESS	14	Bronze
Terry Caruso, UL	Transformation 2.0	14	Bronze
Debbie Ceglio, UL	Keepers of the Light	14	Bronze
Lillie Blaney, UL	New Beginnings	14	Bronze
Catherine Norman, GL	Greater Significance	14	Bronze
Monica Owen, UL	Precious Moments II	14	Bronze
Corliss Ratti, RVP	Excellence	13	Bronze
Corie Diehl, RVP	Real Diehl	13	Bronze
Kris Lohr, UL	Dream Machine	13	Bronze
Deb Tatlock, RVP	Dare to Dream	13	Bronze
Teri Larson, SRVP	Majestic Gold	13	Bronze
Sara Grant, SUL	Simply The Best	13	Bronze
Jackie Clausen, RVP	Imagine That!	13	Bronze
Lisa Barter, UL	Chariots of Fire	13	Bronze





KEY

Canada U.S.

PERSONAL SPONSORING

NAME, RANK	REGION	PERSONAL SPONSORING	LEVEL
Antoinette Fraeyman, SRVP	SUCCESS	13	Bronze
Rita Sivess, SUL	\$ellabration	13	Bronze
Laurie D'Aloisio, GL	Masterpiece	13	Bronze
Lisa Slimak, UL	Infinity	13	Bronze
Susan Chodirker, TB	Greater Significance	13	Bronze
Filomena Fazio, UL	Tremendous Pursuits	13	Bronze
Cat Gehring, SUL	Simply The Best	13	Bronze
Julie Harry, UL	On The Green	13	Bronze
Kelly Duffy, UL	Infinity	13	Bronze
Amy Hatcher, UL	\$ellabration	13	Bronze
Luke MacDonald, TB	Infinite Opportunities	13	Bronze
Erin Amelio, SUL	Premiere	12	Bronze
Liz Kaczmarek, SUL	SUCCESS	12	Bronze
Robin Tracey, GL	Solid Gold	12	Bronze
Gina Pille, GL	Keepers of the Light	12	Bronze
Carolyn McKeown, UL	Keepers of the Light	12	Bronze
Tami Hutchinson, SRVP	Greater Significance	12	Bronze
Mandy Smithley, UL	SoExcited!	12	Bronze
Virginia Giliberti-Paolillo, GL	Keepers of the Light	12	Bronze
Lea Simoni Reed, UL	Sterling	12	Bronze
Anita Pulaski, UL	Simply The Best	12	Bronze
Kala Yost, UL	Sterling	12	Bronze
Jen DiBella, TB	Chariots of Fire	12	Bronze
Joan Griffith, SUL	SUCCESS	12	Bronze
Julie Anderson, UL	Star Gazers	12	Bronze
Sherry Karabatsos, RVP	Dream Machine	12	Bronze
Jen Hardy, DL	Lucky Star	12	Bronze
Lisa Adams, GL	Livin' & Lovin' Lite	12	Bronze
Barbie Collins Young, SRVP	Live It Up!	12	Bronze
Lisa Pelan, UL	Sterling	12	Bronze
Becky Baskerville, UL	Simply The Best	12	Bronze
Debbie Hulbert, UL	Diamond	12	Bronze
Pam Dahlager, DL	NEW \$HOWTIME	12	Bronze
Kerry Kaplar, UL	Greater Significance	12	Bronze
Tami Burgos, RL	New Beginnings	12	Bronze
Beth McCoy, RVP	Star Gazers	12	Bronze
Marie-Anne Potter, DL	La Galaxie D'étoiles	12	Bronze
Kristin Dulje, UL	New Beginnings	12	Bronze
Jenny Buck, UL	On The Green	12	Bronze
Holly Gratner, UL	SoExcited!	12	Bronze
Rose Marie Dixon, SUL	Infinite Opportunities	12	Bronze
Sherrie Ortega, TB	SoExcited!	12	Bronze
Tanya Crago, GL	Imagine That!	12	Bronze
Marlene Rosteski, TB	Excellence	12	Bronze
Megan Proctor, UL	\$ellabration	12	Bronze
Jeannette Holmes, UL	New Horizons	12	Bronze
Anjie Manuel, UL	Vision	12	Bronze
Tamara Peters, UL	Dynamic	12	Bronze
Mindy Stevenson, SUL	Star Gazers	12	Bronze
Teresa Schmidt, SRVP	Precious Moments II	12	Bronze
Kim Keizer, GL	Precious Moments II	12	Bronze





The Top 25 in North America in Personal Sales Excellence. They each received an exclusive invitation to attend the Jonathan Adler reception at LITE14 along with our Senior Regional Vice Presidents and Regional Vice Presidents. Imagine being elbow-to-elbow with the Best of PartyLite and Jonathan Adler too!

NAME, RANK	REGION	PERSONAL SALES	RANKING
Gina Brownfield, RL	Premiere	\$241,052	1
Tommy Sosebee, GL	Transformation 2.0	\$203,601	2
Nikki Hendrix, UL	Bravissimo!!	\$200,114	3
Clint Suits, UL	New Attitude	\$135,524	4
Jen Hardy, DL	Lucky Star	\$127,718	5
Manon Dumais, GL	Géniu\$	\$111,222	6
Angie Pesta, SUL	Precious Moments II	\$108,869	7
Tammy Rudden, DL	Livin' & Lovin' Lite	\$108,558	8
Nicole Goetter, UL	Lucky Star	\$104,621	9
Gina Pille, GL	Keepers of the Light	\$103,227	10
Kim Streubel, UL	Diamond	\$102,492	11
Jessica Bolduc, SUL	Real Diehl	\$100,063	12
Dawn Corrie, DL	Premiere	\$94,750	13
Tami Burgos, RL	New Beginnings	\$93,883	14
Sarah Carreiro, SUL	Greater Significance	\$93,039	15
Laurie Fadel, RL	Masterpiece	\$92,985	16
Decorah Nemec, UL	NEW \$HOWTIME	\$91,113	17
Scott Gendron, RL	Masterpiece	\$87,532	18
Melonie Wallace, GL	New Attitude	\$86,547	19
Michelle Haller, SUL	Premiere	\$84,495	20
Susan Wolff, UL	Lucky Star	\$77,548	21
Becky Baskerville, UL	Simply The Best	\$77,465	22
Brigitte McConnell, DL	NEW \$HOWTIME	\$77,194	23
Melissa Buchanan, UL	Premiere	\$76,279	24
Emily Ryan, SUL	Transformation 2.0	\$76,092	25



KEY

Canada



GOLD • Personal sales of \$100,000, or more
SILVER • Personal sales of \$50,000 - \$99,999
BRONZE • Personal sales of \$25,000 - \$49,999

NAME, RANK	REGION	PERSONAL SALES	LEVEL
Gina Brownfield, RL	Premiere	\$241,052	Gold
Tommy Sosebee, GL	Transformation 2.0	\$203,601	Gold
Nikki Hendrix, UL	Bravissimo!!	\$200,114	Gold
Clint Suits, UL	New Attitude	\$135,524	Gold
Jen Hardy, DL	Lucky Star	\$127,718	Gold
Manon Dumais, GL	Géniu\$	\$111,222	Gold
Angie Pesta, SUL	Precious Moments II	\$108,869	Gold
Tammy Rudden, DL	Livin' & Lovin' Lite	\$108,558	Gold
Nicole Goetter, UL	Lucky Star	\$104,621	Gold
Gina Pille, GL	Keepers of the Light	\$103,227	Gold
Kim Streubel, UL	Diamond	\$102,492	Gold
Jessica Bolduc, SUL	Real Diehl	\$100,063	Gold
Dawn Corrie, DL	Premiere	\$94,750	Silver
Tami Burgos, RL	New Beginnings	\$93,883	Silver
Sarah Carreiro, SUL	Greater Significance	\$93,039	Silver
Laurie Fadel, RL	Masterpiece	\$92,985	Silver
Decorah Nemec, UL	NEW \$HOWTIME	\$91,113	Silver
Scott Gendron, RL	Masterpiece	\$87,532	Silver
Melonie Wallace, GL	New Attitude	\$86,547	Silver
Michelle Haller, SUL	Premiere	\$84,495	Silver
Susan Wolff, UL	Lucky Star	\$77,548	Silver
Becky Baskerville, UL	Simply The Best	\$77,465	Silver
Brigitte McConnell, DL	NEW \$HOWTIME	\$77,194	Silver
Melissa Buchanan, UL	Premiere	\$76,279	Silver
Emily Ryan, SUL	Transformation 2.0	\$76,092	Silver
Wendy DeCesare, UL	New Attitude	\$76,092	Silver
Jan Piller, DL	New Attitude	\$70,017	Silver
Diane Luyken, UL	Livin' & Lovin' Lite		Silver
Jackie Clausen, RVP	Imagine That!	\$71,594	Silver
		\$71,005	
Dawn Reissmann, SUL	Superior Infinite Opportunities	\$70,840	Silver
Mary Jo Lyons, UL	Infinite Opportunities	\$70,777	
Tanya Branch, DL	On The Green	\$69,978	Silver
Lisa Weiser, SUL	On The Green	\$69,752	Silver
Schellee Moody, UL	Premiere	\$69,637	Silver
Lisa Pelan, UL	Sterling	\$68,088	Silver
Janet Brouwer, UL	Majestic Gold	\$67,828	Silver
Bunny Whittington, SRVP	Bravissimo!!	\$67,337	Silver
Pauline Larouche, GL	Géniu\$	\$67,332	Silver
Lori Friedrichs, UL	Dynamic	\$66,546	Silver
Chantale Fortin, GL	La Galaxie D'étoiles	\$65,732	Silver
Diane Walker, UL	Infinity	\$65,074	Silver
Tracy Johnson, UL	Premiere	\$64,934	Silver
Shirley Copeland, TB	Infinite Opportunities	\$64,840	Silver
Kala Yost, UL	Sterling	\$64,745	Silver
Pam Dahlager, DL	NEW \$HOWTIME	\$64,405	Silver
Melissa Durante, UL	Diamond	\$64,362	Silver
Doreen Cyr, UL	Géniu\$	\$64,221	Silver
Nathalie Boudreault, SUL	New Horizons	\$63,537	Silver
Kim Yanuskiewicz, SRVP	Masterpiece	\$62,889	Silver
Tammie King, SRVP	New Beginnings	\$62,429	Silver
Gale Littlejohn, SUL	Transformation 2.0	\$62,131	Silver
Tawni Schaad, UL	Premiere	\$61,838	Silver
Erin Amelio, SUL	Premiere	\$61,509	Silver
Nancy Forgues, UL	Géniu\$	\$60,088	Silver
Christine Sandusky, GL	Premiere	\$59,774	Silver

NAME, RANK	REGION	PERSONAL SALES	LEVEL
Tracy Tambaoan, RVP	En Fuego	\$59,680	Silver
Denize van Ingen, UL	Dynamic	\$59,557	Silver
Shawn Kettner, SUL	Power of the Dream	\$58,407	Silver
Hope Karschnia, RL	Precious Moments II	\$58,334	Silver
Lisette Barrette	Géniu\$	\$58,258	Silver
Cheryl Gustafson, RVP	Power of the Dream	\$58,087	Silver
Mary Overton, UL	Live It Up!	\$57,829	Silver
Tammy Mormann, SRVP	Infinity	\$57,800	Silver
Lana Halvorson, TB	Infinite Opportunities	\$57,703	Silver
Bonnie Howson, GL	Sterling	\$57,683	Silver
Michelle Zerr, UL	Greater Significance	\$57,629	Silver
Kathy Nelson, SRVP	Lucky Star	\$57,267	Silver
Terry Evens, GL	On The Green	\$57,189	Silver
Lexie Lear, UL	Sterling	\$56,964	Silver
Kelly Challancin, UL	Superior	\$56,879	Silver
Yolanda Demidas Gnap, UL	Tremendous Pursuits	\$56,828	Silver
Robin Conklin, SUL	Tremendous Pursuits	\$56,664	Silver
Diane Donnelly, UL	Infinity	\$56,527	Silver
Debra Mitchell, UL	Champions	\$56,183	Silver
Joey Adisano, UL	Keepers of the Light	\$56,140	Silver
Brenda Burich, SUL	Tremendous Pursuits	\$55,833	Silver
Marie-Anne Potter, DL	La Galaxie D'étoiles	\$55,710	Silver
Melissa Villamaino, DL	Real Diehl	\$55,614	Silver
Laurie D'Aloisio, GL	Masterpiece	\$55,613	Silver
Lisa Cascio, UL	Keepers of the Light	\$55,477	Silver
Monica Kotyk, DL	Greater Significance	\$55,340	Silver
Lisa Slimak, UL	Infinity	\$55,327	Silver
Julie Harry, UL	On The Green	\$55,288	Silver
Rachel Bolyard, UL	Star Gazers	\$55,286	Silver
Angie Cawley, SUL	Keepers of the Light	\$55,213	Silver
Cindy Trent, RL	SUCCESS	\$55,065	Silver
Joan McCrory, TB	New Horizons	\$54,685	Silver
Kathy Vernet, UL	Bravissimo!!	\$54,398	Silver
Joni Schuler, UL	Sterling	\$54,106	Silver
Loretta Findlay	Dynamic	\$53,884	Silver
Marie Josée Lemay, UL	La Galaxie D'étoiles	\$53,748	Silver
Anita Pulaski, UL	Simply The Best	\$53,599	Silver
Annette Kelly, GL	Livin' & Lovin' Lite	\$53,274	Silver
Tracy Toms, UL	Infinite Opportunities	\$53,131	Silver
Chris Chavez, DL	Simply The Best	\$53,119	Silver
Michelle Mock, UL	New Horizons	\$52,947	Silver
Diane Brabant, RVP	Bright Light	\$52,638	Silver
Jamie Fiatarone, GL	Chariots of Fire	\$52,413	Silver
Miki Stach, SUL	\$ellabration	\$51,919	Silver
Lorraine Ricca, SRVP	Keepers of the Light	\$51,806	Silver
Kelly Nalley, UL	On The Green	\$51,287	Silver
Jeannette Holmes, UL	New Horizons	\$51,195	Silver
Sheila McMurray, GL	SUCCESS	\$51,022	Silver
Darlene Tyler, UL	On The Green	\$50,785	Silver
Diane Andersen, UL	Tremendous Pursuits	\$50,561	Silver
Joanie Wilcox, UL	SoExcited!	\$50,393	Silver
Sabrina Yoshitomi, UL	Live It Up!	\$50,329	Silver
Rose Marie Dixon, SUL	Infinite Opportunities	\$50,217	Silver
Tami Hutchinson, SRVP	Greater Significance	\$50,141	Silver
Terry Jacobs, SUL	Solid Gold	\$49,930	Bronze

NAME, RANK	REGION	PERSONAL SALES	LEVEL	NAME, RANK
Corliss Ratti, RVP	Excellence	\$49,885	Bronze	Lavonne Wise, UL
Virginia Giliberti-Paolillo, GL	Keepers of the Light	\$49,864	Bronze	Cheryl Cree, TB
Tricia Kohan, UL	Premiere	\$49,559	Bronze	Joy Panizzi, GL
Iris McCoy-Slongo, UL	Greater Significance	\$49,406	Bronze	Rose Brice, SUL
Marcy Trotter, UL	Infinite Opportunities	\$48,949	Bronze	Lynnette Rasel, UL
Tammy McCarley, UL	SUCCESS	\$48,685	Bronze	Christina McMenamy,
Helen Moore, UL	Dynamic	\$48,584	Bronze	Ginell Cooper, UL
Renee Larson, UL	SUCCESS	\$48,528	Bronze	Debbie Yurek, TB
Lara Grimes, SUL	Premiere	\$48,435	Bronze	Kris Minnich, UL
Stacey Forbes, RL	Simply The Best	\$48,340	Bronze	Trudy McIntyre, RL
Kate Quigley, DL	Keepers of the Light	\$48,267	Bronze	Lou Anne Webb, UL
Carol Steinke, UL	Solid Gold	\$47,926	Bronze	Debra Gordon
Chrissy Cranston, UL	Masterpiece	\$47,860	Bronze	Carla Hurd, UL
Kris Lohr, UL	Dream Machine	\$47,823	Bronze	Julie Vardal, UL
Nicole Tieche, UL	Sterling	\$47,745	Bronze	Gina Lukaszewicz, UL
Tara Brewer, UL	Transformation 2.0	\$47,315	Bronze	Chris Gagnon, SUL
Cindi Benner, TB	Premiere	\$47,247	Bronze	Karen Garnaas, TB
Linda Mills, RVP	LampLighters	\$47,085	Bronze	Sabrina Marx, GL
Julie Keith, DL	Lucky Star	\$46,947	Bronze	Jeanne McGhee, UL
Rose Martin, RL	New Attitude	\$46,862	Bronze	Janet Laird, UL
Sharon Londino, GL	Premiere	\$46,774	Bronze	Katie Jones, SUL
Robin Tracey, GL	Solid Gold	\$46,511	Bronze	Esther Abele, UL
Mary Crisp, GL	\$ellabration	\$46,496	Bronze	Nancy Brown, GL
Debbie Spelman, GL	Premiere	\$46,391	Bronze	Deena Kruger, DL
Katie Weishaar, UL	Champions	\$46,290	Bronze	Kim DiLeo, SRVP
Sherry Karabatsos, RVP	Dream Machine	\$46,175	Bronze	Maria Harvey, GL
Angel McCleaster, RL	Premiere	\$46,172	Bronze	Lisa Barter, UL
Sandy Molls, UL	Star Gazers	\$46,074	Bronze	Tami Van Gerpen, UL
Jennifer Roman, UL	Simply The Best	\$46,028	Bronze	Laurie Scott, UL
Deb Buchholz, GL	NEW \$HOWTIME	\$45,985	Bronze	Ann Cokel, UL
Véronique Piché, SUL	La Galaxie D'étoiles	\$45,829	Bronze	Brenda Musick, UL
Julie Anderson, UL	Star Gazers	\$45,713	Bronze	Cassandra Kramer, UL
Teresa Nero, UL	Star Gazers	\$45,552	Bronze	Lucie Stephen, TB
Jen Elgert, SUL	Greater Significance	\$45,490	Bronze	Gale Lundberg, UL
Lori Martucci, UL	Premiere	\$45,430	Bronze	Vicky Lewis, GL
Donna Allshouse, GL	Premiere	\$45,249	Bronze	Stefanie Rathburn, UL
Chantal Comeau, UL	La Galaxie D'étoiles	\$45,117	Bronze	Kelly Duffy, UL
Samantha Kartic, SUL	Diamond	\$44,981	Bronze	Dawn Willems, UL
Mélanie Trudel, UL	Géniu\$	\$44,903	Bronze	Lydia Yoder, UL
Mary-Anne Burnie, GL	New Horizons	\$44,889	Bronze	Rita Sivess, SUL
Michele Christidis, SUL	Infinity	\$44,855	Bronze	Brenda Hill, UL
Susan Auger, GL	Imagine	\$44,836	Bronze	Jennifer Holcomb, RV
Barbara Anderson, UL	Sterling	\$44,571	Bronze	Bev Baber, UL
Sandy Mondor, UL	NEW \$HOWTIME	\$44,532	Bronze	Andrea Ivancic, UL
Tania Martin, GL	Diamond	\$44,406	Bronze	Noelle Hounshell, UL
Heather Jenkins, RVP	Tremendous Pursuits	\$44,390	Bronze	Debby Schallock, UL
Charanjit Billan, UL	Tremendous Pursuits	\$44,365	Bronze	Anita Yonkman, UL
Barbara Kardash, TB	Tremendous Pursuits	\$44,151	Bronze	Cheryl Spicher, UL
Deborah Davidek, UL	Live It Up!	\$44,071	Bronze	Sandy Rizzo, SUL
Dao Braun, UL	Dynamic	\$44,053	Bronze	Penny Knupfer, SUL
Susan Aitken, GL	New Horizons	\$43,479	Bronze	Luey Huggins, UL
Natalie Gomes	Greater Significance	\$43,442	Bronze	Chris Lesher, UL
Tanya Smyk, SUL	Greater Significance	\$43,356	_	Laura Davidson, RVP
	Dream Machine		Bronze	
Kelly LaMonica, SUL	Dicalli Macillile	\$43,304	Bronze	Debbie Ceglio, UL





NAME, RANK	REGION	PERSONAL SALES	LEVEL
Lavonne Wise, UL	Champions	\$43,261	Bronze
Cheryl Cree, TB	New Horizons	\$43,162	Bronze
Joy Panizzi, GL	Keepers of the Light	\$43,139	Bronze
Rose Brice, SUL	Lucky Star	\$42,931	Bronze
Lynnette Rasel, UL	Premiere	\$42,884	Bronze
Christina McMenamy, DL	Masterpiece	\$42,842	Bronze
Ginell Cooper, UL	SUCCESS	\$42,782	Bronze
Debbie Yurek, TB	Bravissimo!!	\$42,611	Bronze
Kris Minnich, UL	NEW \$HOWTIME	\$42,576	Bronze
Trudy McIntyre, RL	Infinite Opportunities	\$42,391	Bronze
Lou Anne Webb, UL	New Horizons	\$42,290	Bronze
Debra Gordon	Greater Significance	\$42,226	Bronze
Carla Hurd, UL	Vision	\$42,215	Bronze
Julie Vardal, UL	Masterpiece	\$42,123	Bronze
Gina Lukaszewicz, UL	Lucky Star	\$41,991	Bronze
Chris Gagnon, SUL	Live It Up!	\$41,981	Bronze
Karen Garnaas, TB	Sterling	\$41,690	Bronze
Sabrina Marx, GL	SUCCESS	\$41,594	Bronze
Jeanne McGhee, UL	Champions	\$41,512	Bronze
Janet Laird, UL	Greater Significance	\$41,507	Bronze
Katie Jones, SUL	Scent from the Heart	\$41,497	Bronze
Esther Abele, UL	New Horizons	\$41,413	Bronze
Nancy Brown, GL	Precious Moments II	\$41,331	Bronze
Deena Kruger, DL	Greater Significance	\$41,238	Bronze
Kim DiLeo, SRVP	New Attitude	\$41,170	Bronze
Maria Harvey, GL	Transformation 2.0	\$41,140	Bronze
Lisa Barter, UL	Chariots of Fire	\$41,025	Bronze
Tami Van Gerpen, UL	Simply The Best	\$40,967	Bronze
Laurie Scott, UL	Simply The Best	\$40,890	Bronze
Ann Cokel, UL	\$ellabration	\$40,872	Bronze
Brenda Musick, UL	Champions	\$40,839	Bronze
Cassandra Kramer, UL	Dynamic	\$40,839	Bronze
Lucie Stephen, TB	Dynamic	\$40,401	Bronze
Gale Lundberg, UL	Imagine That!	\$40,399	Bronze
	Keepers of the Light		Bronze
Vicky Lewis, GL	Premiere	\$40,289	
Stefanie Rathburn, UL		\$40,210	Bronze
Kelly Duffy, UL	Infinity	\$40,209	Bronze
Dawn Willems, UL	Keepers of the Light	\$40,097	Bronze
Lydia Yoder, UL	Simply The Best	\$39,989	Bronze
Rita Sivess, SUL	\$ellabration	\$39,941	Bronze
Brenda Hill, UL	Imagine That!	\$39,931	Bronze
Jennifer Holcomb, RVP	Unstoppable	\$39,914	Bronze
Bev Baber, UL	Excellence	\$39,899	Bronze
Andrea Ivancic, UL	New Attitude	\$39,852	Bronze
Noelle Hounshell, UL	Sterling	\$39,727	Bronze
Debby Schallock, UL	Lucky Star	\$39,721	Bronze
Anita Yonkman, UL	Vision	\$39,670	Bronze
Cheryl Spicher, UL	Premiere	\$39,615	Bronze
Sandy Rizzo, SUL	NEW \$HOWTIME	\$39,567	Bronze
Penny Knupfer, SUL	Livin' & Lovin' Lite	\$39,478	Bronze
Luey Huggins, UL	Contagious	\$39,465	Bronze
Chris Lesher, UL	Treasures	\$39,457	Bronze
Laura Davidson, RVP	On Cloud Nine	\$39,433	Bronze
Debbie Ceglio, UL	Keepers of the Light	\$39,411	Bronze

NAME, RANK	REGION	PERSONAL SALES	LEVEL
Marie-Josée Rodrigue, TB	La Galaxie D'étoiles	\$39,293	Bronze
Pat Jablkowski, SRVP	Champions	\$39,178	Bronze
Joan Griffith, SUL	SUCCESS	\$39,106	Bronze
Diane Feistel, UL	Superior	\$39,060	Bronze
Kelly Christie, SUL	Livin' & Lovin' Lite	\$39,043	Bronze
Kirsten Beck, UL	Bravissimo!!	\$38,930	Bronze
Susan Pantalena, RVP	Vision	\$38,584	Bronze
Nelly DeSousa, RL	Greater Significance	\$38,449	Bronze
Sherry Trotter, TB	Infinite Opportunities	\$38,315	Bronze
Jennifer Halse, UL	SUCCESS	\$38,211	Bronze
JoMarie Woltz, UL	Livin' & Lovin' Lite	\$38,152	Bronze
Tamara Peters, UL	Dynamic	\$38,103	Bronze
Jean Tierney, UL	New Horizons	\$38,022	Bronze
Tanya Crago, GL	Imagine That!	\$37,997	Bronze
Cathy Matusiak, UL	Infinity	\$37,924	Bronze
Nicole Matchain, UL	Infinity	\$37,923	Bronze
Karen Barber, UL	Infinity	\$37,803	Bronze
Susan Melcher, SRVP	Sterling	\$37,681	Bronze
Janeen VanDenBrink, GL	Greater Significance	\$37,655	Bronze
Rachael Lovett, RVP	Can't Snuff This!!	\$37,637	Bronze
Lore Rogers, UL	Precious Moments II	\$37,429	Bronze
Linda Kenyon, UL	New Attitude	\$37,379	Bronze
Deby Whalen, UL	Live It Up!	\$37,330	Bronze
Sarah Corona, SUL	Lucky Star	\$37,296	Bronze
Christine Alt, UL	Sterling	\$37,241	Bronze
Louise Thompson, GL	Tremendous Pursuits	\$37,160	Bronze
Lisa Lureen, UL	NEW \$HOWTIME	\$37,100	Bronze
Berni Manning, UL	\$ellabration	\$37,031	Bronze
Susan Giebler, SRVP	NEW \$HOWTIME		Bronze
· · · · · · · · · · · · · · · · · · ·	-	\$36,996	_
Wendy Atkins, TB	Greater Significance	\$36,934	Bronze
Beverly Madigan, UL	New Horizons	\$36,885	Bronze
Annalisa Meyer, UL	Lucky Star Distinct	\$36,744	Bronze
Dawn Tisdale, UL	Scent from the Heart	\$36,706	Bronze
Patty Brownell, SRVP		\$36,699	Bronze
Cornelia Weber, GL	SUCCESS	\$36,586	Bronze
Janet Ostarello, UL	Treasures	\$36,309	Bronze
Susan Chodirker, TB	Greater Significance	\$36,267	Bronze
Louise Bermudez, UL	Greater Significance	\$36,046	Bronze
Karrie White, UL	Vision	\$35,952	Bronze
Susan Furo, UL	NEW \$HOWTIME	\$35,867	Bronze
Wendy Stevens, UL	Simply The Best	\$35,761	Bronze
Kathleen Riscili, GL	Livin' & Lovin' Lite	\$35,716	Bronze
Teri Larson, SRVP	Majestic Gold	\$35,651	Bronze
Kelli Serchen, DL	Lucky Star	\$35,614	Bronze
Janet Smith, SRVP	Livin' & Lovin' Lite	\$35,581	Bronze
Shirley Horn, UL	Premiere	\$35,573	Bronze
Barbara McLeod	Greater Significance	\$35,563	Bronze
Kristi Newman, UL	NEW \$HOWTIME	\$35,560	Bronze
Patti Anderson, UL	Diamond	\$35,449	Bronze
Jackie Calcaterra, RVP	Superior	\$35,393	Bronze
Bev Smith, GL	Precious Moments II	\$35,212	Bronze
Cristina Gonzalez, UL	SoExcited!	\$35,208	Bronze
Amy Fudge, SUL	Precious Moments II	\$35,192	Bronze
Kristin Salzman, UL	Premiere	\$35,179	Bronze
Robin Armitage, UL	Majestic Gold	\$35,170	Bronze

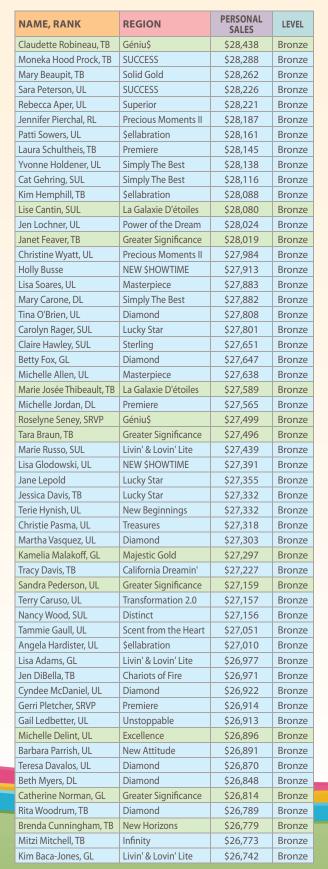


NAME, RANK	REGION	PERSONAL SALES	LEVEL	
Anthony Ramos, UL	Keepers of the Light	\$35,144	Bronze	
Julie Bigras, TB	Géniu\$	\$34,950	Bronze	
Mandy Smithley, UL	SoExcited!	\$34,908	Bronze	
Jenny Buck, UL	On The Green	\$34,699	Bronze	
Donna Chinn, GL	On The Green	\$34,523	Bronze	
Kandace Dietz, UL	Precious Moments II	\$34,509	Bronze	
Lisabeth Smith, UL	Champions	\$34,460	Bronze	
Barbie Collins Young, SRVP	Live It Up!	\$34,456	Bronze	
Filomena Fazio, UL	Tremendous Pursuits	\$34,423	Bronze	
Carole Mineau, TB	La Galaxie D'étoiles	\$34,364	Bronze	
Erica Boddie, TB	New Beginnings	\$34,358	Bronze	
Rita Fuentes, RL	Diamond	\$34,346	Bronze	
Barbara Connelly, GL	Diamond	\$34,329	Bronze	
Nancy Luna, SUL	SoExcited!	\$34,274	Bronze	
Kerry Kaplar, UL	Greater Significance	\$34,273	Bronze	
Patience Meihuizen, SUL	Greater Significance	\$34,149	Bronze	
Rose Rivard, SUL	Greater Significance	\$34,138	Bronze	
Leigh Smith, DL	Livin' & Lovin' Lite	\$34,110	Bronze	
Cheryle Brix, UL	Superior	\$34,061	Bronze	
Jennifer Lakey, SUL	Live It Up!	\$33,996	Bronze	
Lois Hummer, UL	Scent from the Heart	\$33,992	Bronze	
Lea Simoni Reed, UL	Sterling	\$33,921	Bronze	
Darlene Fekin, GL	Precious Moments II	\$33,893	Bronze	
Charlene Kolla-Aebig, UL	Majestic Gold	\$33,854	Bronze	
Tena Tilk, GL	On The Green	\$33,821	Bronze	
Jeanette Feddema, TB	Majestic Gold	\$33,781	Bronze	
Debby Christensen	New Attitude	\$33,621	Bronze	
Stephanie Zerrenner, UL	Keepers of the Light	\$33,588	Bronze	
Angela Richards, UL	Precious Moments II	\$33,567	Bronze	
Tina Bushi, UL	Dream Machine	\$33,458	Bronze	
Sara Grant, SUL	Simply The Best	\$33,457	Bronze	
Cindy Holst, UL	New Horizons	\$33,399	Bronze	
Carole Duval, UL	La Galaxie D'étoiles	\$33,363	Bronze	
Kimber Krosschell, RVP	Contagious	\$33,348	Bronze	
Carol Neuman, SUL	SoExcited!	\$33,244	Bronze	
Diane Hladky, UL	Majestic Gold	\$33,197	Bronze	
Betty White, UL	Livin' & Lovin' Lite	\$33,186	Bronze	
Caren Schaffner, TB	Champions	\$33,110	Bronze	
Stacey Leo, SUL	Premiere	\$33,054	Bronze	
Brittany Fortier, TB	Greater Significance	\$32,982	Bronze	
Ellen Snyder, RL	Precious Moments II	\$32,972	Bronze	
Bobby Cooke, GL	Livin' & Lovin' Lite	\$32,944	Bronze	
Rhea Rennecke, GL	NEW \$HOWTIME	\$32,939	Bronze	
Carolyn Stirling, RL	New Horizons	\$32,916	Bronze	
Julie Werlein, UL	Precious Moments II	\$32,906	Bronze	
Eleonora Serino, UL	Tremendous Pursuits	\$32,863	Bronze	
Roxanne Zimmerman, SRVP	SoExcited!	\$32,800	Bronze	
Leigh Kirk, SRVP	\$ellabration	\$32,688	Bronze	
Valerie Harper Pensis, DL	Premiere	\$32,676	Bronze	
Cari Cain, UL	Infinite Opportunities	\$32,672	Bronze	
Elaine Sweet, UL	Livin' & Lovin' Lite	\$32,601	Bronze	
Debbie Walloch, UL	SoExcited!	\$32,556	Bronze	
Barbara Davis, SUL	Masterpiece	\$32,528	Bronze	
Martine Raby, UL	La Galaxie D'étoiles	\$32,499	Bronze	
Kim Moore, UL	Star Gazers	\$32,457	Bronze	

NAME, RANK	REGION	PERSONAL SALES	LEVEL
Valarie Cichy, GL	California Dreamin'	\$32,444	Bronze
Adriana Bartolotta, UL	Keepers of the Light	\$32,435	Bronze
Amanda Steinbach	Dynamic	\$32,417	Bronze
Sherrie Niewiadomski, UL	Infinity	\$32,411	Bronze
Arlene Paull, UL	Star Gazers	\$32,391	Bronze
Terrie Woodward, UL	New Attitude	\$32,361	Bronze
Jamie Lavalley, UL	Excellence	\$32,359	Bronze
Debbie Hulbert, UL	Diamond	\$32,324	Bronze
Betty Scheel, UL	Lucky Star	\$32,233	Bronze
Pat Rickman, SUL	\$ellabration	\$32,230	Bronze
Will Molina	Simply The Best	\$32,194	Bronze
Jean Pilon, DL	New Horizons	\$32,189	Bronze
Shonda Mulcahey, SRVP	On The Green	\$32,165	Bronze
Melanie Thayn, DL	Sterling	\$32,083	Bronze
Linda Varela, RVP	Imagine	\$32,060	Bronze
Kathy Renz, SUL	LampLighters	\$32,049	Bronze
Emily Davison, DL	Greater Significance	\$32,031	Bronze
Bonnie Rule, UL	New Attitude	\$31,993	Bronze
Julie Hilarides, RVP	Treasures	\$31,982	Bronze
Cindy Westmoreland, SUL	Unstoppable	\$31,921	Bronze
MaryBeth Munroe, TB	Premiere	\$31,837	Bronze
Tracy Dreher, UL	Contagious	\$31,836	Bronze
Lillie Blaney, UL	New Beginnings	\$31,822	Bronze
Celina Freeman, TB	Infinite Opportunities	\$31,797	Bronze
Jean Huber, DL	Premiere	\$31,794	Bronze
Susan Connolly, TB	Sterling	\$31,726	Bronze
Barb Griffin-Hayes, DL	Vision	\$31,684	Bronze
Terri O'Neill, TB	Sellabration	\$31,649	Bronze
Megan Proctor, UL	Sellabration	\$31,586	Bronze
Lana Wakelam, UL	Greater Significance	\$31,500	Bronze
Corie Diehl, RVP	Real Diehl	\$31,506	Bronze
Lucienne Montpetit	La Galaxie D'étoiles	\$31,472	Bronze
Beth McCoy, RVP	Star Gazers	\$31,443	Bronze
Lori Martin, UL	Livin' & Lovin' Lite	\$31,321	Bronze
Tracy Martin, RL	On The Green	\$31,241	Bronze
Lisa Stubbings, TB	New Horizons	\$31,220	Bronze
Jess Fall, SUL	Real Diehl	\$31,151	Bronze
Debbie Johnson, RL	Sterling	\$31,093	Bronze
Sherri Smith, RVP	California Dreamin'	\$31,050	Bronze
Karen Lehman, UL	Sterling	\$31,030	Bronze
Wendy Bucheger, DL	NEW \$HOWTIME	\$31,037	Bronze
Carol Deasy, UL	Premiere	\$31,035	Bronze
Anne Marie Mandon, TB	Géniu\$	\$31,033	_
Kristin Brabant, UL	Bright Light	\$30,998	Bronze Bronze
Sheila Jenkins, SUL	Premiere	\$30,904	Bronze
Shannon Spencer, TB	Greater Significance	\$30,690	Bronze
Neil Saposnick	Diamond	\$30,633	Bronze
Karen Sugano, TB	Sellabration		Bronze
Gloria Nowak, UL	Greater Significance	\$30,584	_
Brooke Bellrichard, UL	Lucky Star	\$30,584	Bronze
Cindy Shackleton, GL	Precious Moments II	\$30,575	Bronze
Terri Leeman, TB	Majestic Gold	\$30,524	Bronze
Sheila Krause, GL	Precious Moments II	\$30,508	Bronze
		\$30,471	Bronze
Kelli Nash, UL	SUCCESS	\$30,459	Bronze



NAME, RANK	REGION	PERSONAL SALES	LEVEL
Rena Russell, SRVP	Chariots of Fire	\$30,446	Bronze
Liz Kaczmarek, SUL	SUCCESS	\$30,382	Bronze
Jennifer Anderson, TB	Scent from the Heart	\$30,323	Bronze
Tina Romanowski, UL	Simply The Best	\$30,314	Bronze
Linda Romito, GL	Diamond	\$30,310	Bronze
Lynn Bardowski, SRVP	Solid Gold	\$30,278	Bronze
Terryl Campbell, TB	New Horizons	\$30,152	Bronze
Cindy Reseck, UL	On The Green	\$30,106	Bronze
Juanita Cunningham, UL	New Attitude	\$30,105	Bronze
Sandy Whitaker, GL	Precious Moments II	\$30,017	Bronze
Antoinette Fraeyman, SRVP	SUCCESS	\$30,006	Bronze
Sally Pierone, UL	NEW \$HOWTIME	\$29,944	Bronze
Anne Marie Gurney, TB	Sterling	\$29,927	Bronze
Becky Koch, UL	\$ellabration	\$29,870	Bronze
Kara Blumentritt, UL	Sterling	\$29,838	Bronze
Natalie Murray, TB	Infinite Opportunities	\$29,825	Bronze
Deb Tomsich, UL	On Cloud Nine	\$29,818	Bronze
Lynn Hoelzer, UL	Lucky Star	\$29,740	Bronze
Breanna Filapose, UL	Premiere	\$29,722	Bronze
Cathy Daichendt, UL	Livin' & Lovin' Lite	\$29,721	Bronze
Cheryl Holmes, TB	Star Gazers	\$29,685	Bronze
Sharon Dribbon, UL	Masterpiece	\$29,680	Bronze
Amy Hatcher, UL	\$ellabration	\$29,648	Bronze
Cora Peters, TB	Infinite Opportunities	\$29,637	Bronze
Deb Tatlock, RVP	Dare to Dream	\$29,631	Bronze
Dawn Wojtowicz, UL	Infinity	\$29,597	Bronze
Paulette Countway, TB	Infinite Opportunities	\$29,574	Bronze
Shannon Yanko, UL	Premiere	\$29,525	Bronze
Christopher Goodpaster, UL	Precious Moments II	\$29,489	Bronze
Teena Berg, TB	NEW \$HOWTIME	\$29,488	Bronze
Robin McConville, TB	Livin' & Lovin' Lite	\$29,471	Bronze
Ann Zwiesler, UL	Precious Moments II	\$29,446	Bronze
Connie Williams, GL	On Cloud Nine	\$29,435	Bronze
Elizabeth Goldberg, UL	Keepers of the Light	\$29,419	Bronze
Denise Robitaille, UL	La Galaxie D'étoiles	\$29,408	Bronze
Mary Callari, UL	Livin' & Lovin' Lite	\$29,374	Bronze
Rita Greene, UL	On The Green	\$29,358	Bronze
Pat Strusinski, UL	Simply The Best	\$29,281	Bronze
Carolyn McKeown, UL	Keepers of the Light	\$29,231	Bronze
Pamela Davis, GL	Greater Significance	\$29,209	Bronze
Sharon Ross, UL	New Horizons	\$29,130	Bronze
Alissa Pereira, UL	SoExcited!	\$29,123	Bronze
Cricket Darrah, UL	Keepers of the Light	\$29,119	Bronze
Debbie Graham, UL	Greater Significance	\$28,989	Bronze
Mavis Eagles, TB	La Galaxie D'étoiles	\$28,841	Bronze
Tricia Leblanc, TB	Greater Significance	\$28,836	Bronze
Amy Wyse, TB	Dream Machine	\$28,819	Bronze
Lissa Morillo, UL	Keepers of the Light	\$28,802	Bronze
Michael Murphy, UL	Masterpiece	\$28,797	Bronze
Bette Oneto, UL	California Dreamin'	\$28,705	Bronze
Debbie Brickley Campbell, SRVP	Diamond	\$28,693	Bronze
Nancy Cannister, UL	Premiere	\$28,559	Bronze
Véronique Lachance, SUL	Géniu\$	\$28,541	Bronze
Ann Tonzi, UL	Livin' & Lovin' Lite	\$28,481	Bronze





NAME, RANK	REGION	PERSONAL SALES	LEVEL
Linda Charron, TB	La Galaxie D'étoiles	\$26,732	Bronze
Heidi Autio, UL	Live It Up!	\$26,730	Bronze
Marcy Steiner, UL	Chariots of Fire	\$26,711	Bronze
Brenda Gair, UL	Premiere	\$26,693	Bronze
Kathy Willhite, TB	\$ellabration	\$26,626	Bronze
Lisa Whittington, UL	\$ellabration	\$26,577	Bronze
Amy Huber, UL	Lucky Star	\$26,543	Bronze
Patty Provenzano, UL	Premiere	\$26,496	Bronze
Wendy Young	Real Diehl	\$26,447	Bronze
Therese Domeier, TB	NEW \$HOWTIME	\$26,346	Bronze
Melissa Rasmussen, UL	Power of the Dream	\$26,281	Bronze
Jessie Needham, UL	Livin' & Lovin' Lite	\$26,269	Bronze
Barbara Patton, GL	SUCCESS	\$26,256	Bronze
Diane Perrin, UL	Precious Moments II	\$26,252	Bronze
Jean Boyle, UL	Greater Significance	\$26,244	Bronze
Jim Gould, UL	Masterpiece	\$26,216	Bronze
Susan Sweeney, TB	Infinity	\$26,207	Bronze
Laura Holmes, TB	New Horizons	\$26,198	Bronze
Debbie Hamilton, TB	Keepers of the Light	\$26,152	Bronze
Deb Smith, GL	Premiere	\$26,131	Bronze
Becca Mock, UL	Sterling	\$26,128	Bronze
Patricia Damjanoff, TB	Majestic Gold	\$25,996	Bronze
Melissa Hinkle, UL	Keepers of the Light	\$25,952	Bronze
Margie Bazin, SUL	Vision	\$25,797	Bronze
Marlene Lock	Dynamic	\$25,789	Bronze
Eileen Head, UL	LampLighters	\$25,759	Bronze
Nicole Pépin, TB	New Horizons	\$25,726	Bronze
Meg Zamora, UL	On Cloud Nine	\$25,708	Bronze
Dianne Harriott, TB	Greater Significance	\$25,706	Bronze
Nancy Edwards, UL	Transformation 2.0	\$25,692	Bronze
Angie Carriere, SRVP	Infinite Opportunities	\$25,670	Bronze
Danielle Girard, UL	Dynamic	\$25,565	Bronze
Sue MacLeod, UL	Infinite Opportunities	\$25,553	Bronze
Leslie McDaniel, UL	Sterling	\$25,505	Bronze
Elaina Bruce, UL	Champions	\$25,483	Bronze
Karen Smail, TB	Tremendous Pursuits	\$25,474	Bronze
Amy Stedman, TB	Vision		Bronze
		\$25,458	
Zipporah Singleton, UL	Diamond New Horizons	\$25,436	Bronze
Dorothy Reitsma, SUL Denise Fedorow, UL	\$ellabration	\$25,421	Bronze Bronze
	-	\$25,421	
Amanda Shaw, SUL	Unstoppable	\$25,409	Bronze
Janae Livermore, TB	SUCCESS	\$25,367	Bronze
Ann Del Greco, TB	NEW \$HOWTIME	\$25,328	Bronze
Lisa Moore, UL	SUCCESS	\$25,320	Bronze
Diane Kelley, RL	Sterling	\$25,297	Bronze
Stacey Williams, GL	Distinct	\$25,278	Bronze
Kristin Dulje, UL	New Beginnings	\$25,271	Bronze
Patty Izard, UL	New Attitude	\$25,246	Bronze
Margaret Robinson, UL	Dare to Dream	\$25,217	Bronze
Claudette Auger, UL	Géniu\$	\$25,180	Bronze
Sheryl Adams, UL	Infinity	\$25,173	Bronze
Cindi Wilmot, UL	Premiere	\$25,170	Bronze
Elizabeth Vejar, UL	Diamond	\$25,140	Bronze
Erica Hennifent	Majestic Gold	\$25,128	Bronze
Marie Oberst, UL	Lucky Star	\$25,119	Bronze

Canada U.S.

Recognizing those who earned a bonus for their personal sales every month – and took advantage of a raise that increased their income!

NAME, RANK	REGION
Esther Abele, UL	New Horizons
Sheryl Adams, UL	Infinity
Joey Adisano, UL	Keepers of the Light
Susan Aitken, GL	New Horizons
Donna Allshouse, GL	Premiere
Christine Alt, UL	Sterling
Erin Amelio, SUL	Premiere
Diane Andersen, UL	Tremendous Pursuits
Julie Anderson, UL	Star Gazers
Susan Auger, GL	Imagine
Bev Baber, UL	Excellence
Karen Barber, UL	Infinity
Lisa Barter, UL	Chariots of Fire
Becky Baskerville, UL	Simply The Best
Jessica Bolduc, SUL	Real Diehl
Rachel Bolyard, UL	Star Gazers
Nathalie Boudreault, SUL	New Horizons
Diane Brabant, RVP	Bright Light
Kristin Brabant, UL	Bright Light
Tanya Branch, DL	On The Green
Tara Brewer, UL	Transformation 2.0
Rose Brice, SUL	Lucky Star
Janet Brouwer, UL	Majestic Gold
Nancy Brown, GL	Precious Moments II
Patty Brownell, SRVP	Scent from the Heart
Gina Brownfield, RL	Premiere
Melissa Buchanan, UL	Premiere
Deb Buchholz, GL	NEW \$HOWTIME

NAME, RANK	REGION
Tami Burgos, RL	New Beginnings
Mary-Anne Burnie, GL	New Horizons
Jackie Calcaterra, RVP	Superior
Nancy Cannister, UL	Premiere
Sarah Carreiro, SUL	Greater Significance
Lisa Cascio, UL	Keepers of the Light
Angie Cawley, SUL	Keepers of the Light
Debbie Ceglio, UL	Keepers of the Light
Kelly Challancin, UL	Superior
Chris Chavez, DL	Simply The Best
Donna Chinn, GL	On The Green
Debby Christensen	New Attitude
Michele Christidis, SUL	Infinity
Jackie Clausen, RVP	Imagine That!
Chantal Comeau, UL	La Galaxie D'étoiles
Robin Conklin, SUL	Tremendous Pursuits
Ginell Cooper, UL	SUCCESS
Dawn Corrie, DL	Premiere
Tanya Crago, GL	Imagine That!
Chrissy Cranston, UL	Masterpiece
Mary Crisp, GL	\$ellabration
Doreen Cyr, UL	Géniu\$
Pam Dahlager, DL	NEW \$HOWTIME
Laurie D'Aloisio, GL	Masterpiece
Deborah Davidek, UL	Live It Up!
Laura Davidson, RVP	On Cloud Nine
Barbara Davis, SUL	Masterpiece
Wendy DeCesare, UL	New Attitude





NAME, RANK	REGION
Kandace Dietz, UL	Precious Moments II
Kim DiLeo, SRVP	New Attitude
Rose Marie Dixon, SUL	Infinite Opportunities
Diane Donnelly, UL	Infinity
Sharon Dribbon, UL	Masterpiece
Manon Dumais, GL	Géniu\$
Melissa Durante, UL	Diamond
Terry Evens, GL	On The Green
Laurie Fadel, RL	Masterpiece
Filomena Fazio, UL	Tremendous Pursuits
Jeanette Feddema, TB	Majestic Gold
Diane Feistel, UL	Superior
Jamie Fiatarone, GL	Chariots of Fire
Breanna Filapose, UL	Premiere
Loretta Findlay	Dynamic
Nancy Forgues, UL	Géniu\$
Chantale Fortin, GL	La Galaxie D'étoiles
Antoinette Fraeyman, SRVP	SUCCESS
Amy Fudge, SUL	Precious Moments II
Rita Fuentes, RL	Diamond
Karen Garnaas, TB	Sterling
Scott Gendron, RL	Masterpiece
Virginia Giliberti-Paolillo, GL	Keepers of the Light
Nicole Goetter, UL	Lucky Star
Joan Griffith, SUL	SUCCESS
Lara Grimes, SUL	Premiere
Cheryl Gustafson, RVP	Power of the Dream
Michelle Haller, SUL	Premiere





NAME, RANK	REGION
Kimber Krosschell, RVP	Contagious
Janet Laird, UL	Greater Significance
Kelly LaMonica, SUL	Dream Machine
Renee Larson, UL	SUCCESS
Jamie Lavalley, UL	Excellence
Marie Josée Lemay, UL	La Galaxie D'étoiles
Stacey Leo, SUL	Premiere
Vicky Lewis, GL	Keepers of the Light
Gale Littlejohn, SUL	Transformation 2.0
Kris Lohr, UL	Dream Machine
Sharon Londino, GL	Premiere
Rachael Lovett, RVP	Can't Snuff This!!
Gina Lukaszewicz, UL	Lucky Star
Gale Lundberg, UL	Imagine That!
Diane Luyken, UL	Livin' & Lovin' Lite
Mary Jo Lyons, UL	Infinite Opportunities
Beverly Madigan, UL	New Horizons
Berni Manning, UL	\$ellabration
Lori Martin, UL	Livin' & Lovin' Lite
Rose Martin, RL	New Attitude
Tania Martin, GL	Diamond
Lori Martucci, UL	Premiere
Tammy McCarley, UL	SUCCESS
Angel McCleaster, RL	Premiere
Brigitte McConnell, DL	NEW \$HOWTIME
Iris McCoy-Slongo, UL	Greater Significance
Joan McCrory, TB	New Horizons
Sheila McMurray, GL	SUCCESS

NAME, RANK	REGION
Linda Mills, RVP	LampLighters
Debra Mitchell, UL	Champions
Michelle Mock, UL	New Horizons
Sandy Mondor, UL	NEW \$HOWTIME
Schellee Moody, UL	Premiere
Tammy Mormann, SRVP	Infinity
Brenda Musick, UL	Champions
Kelly Nalley, UL	On The Green
Kathy Nelson, SRVP	Lucky Star
Decorah Nemec, UL	NEW \$HOWTIME
Kristi Newman, UL	NEW \$HOWTIME
Sherrie Niewiadomski, UL	Infinity
Mary Overton, UL	Live It Up!
Joy Panizzi, GL	Keepers of the Light
Susan Pantalena, RVP	Vision
Lisa Pelan, UL	Sterling
Angie Pesta, SUL	Precious Moments II
Véronique Piché, SUL	La Galaxie D'étoiles
Sally Pierone, UL	NEW \$HOWTIME
Gina Pille, GL	Keepers of the Light
Jan Piller, DL	New Attitude
Jean Pilon, DL	New Horizons
Anita Pulaski, UL	Simply The Best
Kate Quigley, DL	Keepers of the Light
Lynnette Rasel, UL	Premiere
Stefanie Rathburn, UL	Premiere
Corliss Ratti, RVP	Excellence
Dawn Reissmann, SUL	Superior



NAME, RANK	REGION
Kathy Renz, SUL	LampLighters
Lorraine Ricca, SRVP	Keepers of the Light
Pat Rickman, SUL	\$ellabration
Sandy Rizzo, SUL	NEW \$HOWTIME
Marie-Josée Rodrigue, TB	La Galaxie D'étoiles
Lore Rogers, UL	Precious Moments II
Jennifer Roman, UL	Simply The Best
Tammy Rudden, DL	Livin' & Lovin' Lite
Emily Ryan, SUL	Transformation 2.0
Kristin Salzman, UL	Premiere
Christine Sandusky, GL	Premiere
Tawni Schaad, UL	Premiere
Joni Schuler, UL	Sterling
Laurie Scott, UL	Simply The Best
Rita Sivess, SUL	\$ellabration
Lisa Slimak, UL	Infinity
Tommy Sosebee, GL	Transformation 2.0
Debbie Spelman, GL	Premiere
Carol Steinke, UL	Solid Gold
Kim Streubel, UL	Diamond
Clint Suits, UL	New Attitude
Tracy Tambaoan, RVP	En Fuego
Melanie Thayn, DL	Sterling
Louise Thompson, GL	Tremendous Pursuits
Nicole Tieche, UL	Sterling
Tracy Toms, UL	Infinite Opportunities
Robin Tracey, GL	Solid Gold
Cindy Trent, RL	SUCCESS
Marcy Trotter, UL	Infinite Opportunities

NAME, RANK	REGION
Mélanie Trudel, UL	Géniu\$
Darlene Tyler, UL	On The Green
Tami Van Gerpen, UL	Simply The Best
Denize van Ingen, UL	Dynamic
Julie Vardal, UL	Masterpiece
Kathy Vernet, UL	Bravissimo!!
Melissa Villamaino, DL	Real Diehl
Diane Walker, UL	Infinity
Melonie Wallace, GL	New Attitude
Lou Anne Webb, UL	New Horizons
Lisa Weiser, SUL	On The Green
Deby Whalen, UL	Live It Up!
Bunny Whittington, SRVP	Bravissimo!!
Lisa Whittington, UL	\$ellabration
Joanie Wilcox, UL	SoExcited!
Lavonne Wise, UL	Champions
Susan Wolff, UL	Lucky Star
JoMarie Woltz, UL	Livin' & Lovin' Lite
Kim Yanuskiewicz, SRVP	Masterpiece
Lydia Yoder, UL	Simply The Best
Anita Yonkman, UL	Vision
Sabrina Yoshitomi, UL	Live It Up!
Kala Yost, UL	Sterling
Wendy Young	Real Diehl
Debbie Yurek, TB	Bravissimo!!
Michelle Zerr, UL	Greater Significance
Stephanie Zerrenner, UL	Keepers of the Light
Roxanne Zimmerman, SRVP	SoExcited!
Ann Zwiesler, UL	Precious Moments II



RECOGNITION OF

